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SOFT SKILLS

- Leadership
- Team Management
- Numeracy Skills
- Self-motivating
- Quick learner
- Communication skill
- Problem solving skill
- Customer relationship

TECHNICAL SKILLS

- Microsoft word
- Excel
- M.S project
- Power Point presentation
- HTML

LANGUAGES

- English
- Malayalam,
- Tamil

Personal Details

Age :27
DOB :11July1994
Sex :Female
Marital status : Married
Passport No : S6945128
Current status : Employment

AMI ANNA RAJU

CAREER OBJECTIVE

Accomplished and Result focused banking professional with years of experience in managing operations, customer service, cross selling of financial products; An articulate communicator with excellent analytical, organizational, negotiation and time management.

PROFILE SUMMERY

- 4 Years of experience Banking and Finance.
- Maintain customer relationship
- Supported business needs by Cross selling of financial products
- Trained new trainees.
- Supported business needs with documentation.

EXPERIENCES:

ESAF SMALL FINANCE BANK

Officer (Present Work)

Responsibility:

- Providing excellent customer service
- Sourcing and disbursing of loans
- Lead generation and conversion
- Cross selling of Loan products and investment product
- Business Development

Nation General Insurance

Wealth officer

Responsibility:

- Cross selling of investment product
- Business Development
- customer service

BANDHAN BANK
Assistant Manager (CRO)

Responsibility:

- Customer Relationship
- Business Development
- Accounts Management
- Coordination and execution of branch activity

AKZONOBEL INDIA LIMITED, HYDERABAD
HR Assistant (intern)

Responsibility:

- Conducted Inter department meetings.
- Conducted activities for the employees.
- Part of recruitment Team.
- Part of wage settlement team.

INTERNSHIP

An internship for duration of 3 months was done at AkzoNobel India Limited, Hyderabad. The Project was the Study on preparation of long-term wage settlement for shop floor employees at AkzoNobel India Limited. The objective of this project was to give a structure for LTS and to give suggestions from the employees.

PROJECT

Customer satisfaction in Alfa ventures private limited. To assess the client satisfaction and to make constructive suggestion on improving quality.

ACADEMIC EDUCATION

Degree	Educational Institution	Year of passing
PGDM (Finance & Marketing)	SCMS Cochin School of Business	2017
B.Com (Finance & Taxation)	Bharath Matha College	2015
12 th (CBSE)	Marygiri Senior Secondary School	2012
10 th (CBSE)	Marygiri Senior Secondary School	2010

DECLARATION

I hereby declare that the foregoing information are true and correct to the best of my knowledge and belief and that I have not concealed any information, which might affect my suitability for this job.

Ami Anna Raju