

Sushant Dahal



Contact

Address:

Baniyas West, Abu Dhabi, UAE

Phone:

+971545700932

Email:

sushantdahalo@gmail.com

Education

- Bachelor's Degree in Business Studies – (2017-2020) **Tribhuvan University**, Kathmandu, Nepal.

Languages

- ✓ English
- ✓ Hindi
- ✓ Nepali

Personal Details

- ✓ Nationality: Nepali
- ✓ DOB: 07/07/1998
- ✓ Status: Single

Professional Summary

Customer-oriented, strategic-thinking, and meticulous sales professional with over 6 years of experience in building relationships, cultivating partnerships, retaining top accounts, and growing profit channels. Multitasking and self-motivated leader with expertise on expanding network connections, introducing products, implementing pricing models, inventory control and projections, vendor relations and territory development. Effective at identifying customer needs to deliver solutions. Tactical team builder and energetic strategic planner seeking to leverage an effective background into Customer service role with dynamic organization.

Skill Highlights

- Business development and planning
- Product and service expertise
- Employee management
- Customer Satisfaction
- Critical and creative thinking
- Product knowledge
- Cashiering & foreign currency

Experience

➤ **Cashier cum Business Development Executive – 03/2022- Current**
AL DAHAB EXCHANGE, Abhu Dhabi.

- Researched competitor behaviour and adapted tactics to boost performance.
- Developed and implemented value-adding strategies to increase product and service profitability.
- Participate in Marketing of company products and services. Responding to customer inquiries and concerns in a professional manner while offering comprehensive solutions.
- Ensure company Anti-Money Laundering/CFT policies and procedures are strictly adhered to.
- Responding to customer inquiries and concerns in a professional manner while offering comprehensive solutions.

➤ **Finance and Account Executive (Accountant) – 10/2020- 10/2021**
IMTG Pvt.LTD, Kathmandu, Nepal.

- Posting bookkeeping record of all the financial transactions of the company in accounting software tally ERP 9 and Microsoft, Excel.
- Prepared monthly bank reconciliations with 100% accuracy.
- Analysed monthly reporting to reconcile production operations and general ledger.

➤ **Sales Representative/Sales Advisor/Cashier – 01/20215- 10/2020**
SANSKRITI STORE, Kathmandu, Nepal.

- Cross-selling products and introducing new ones.
- Deal with customer complaints.
- Performed accurate cash counts at store opening and closing.
- All the multi-task which is required to running company.