

# UNNIKRISHNAN.P.G

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SALES-MARKETING

## Professional Summary

To be able to have an opportunity to practice and conduct my acquired skill and knowledge in a manner compatible with the dignity of my profession, and to be able to meet new challenge that would promote constant learning and professional maturity.



## Professional Experience.

- ❖ Utmost Electronics-Dubai: (04/2008 To 09/2009):Sales Executive
- ❖ Eurostar Multimedia Llc Dubai (12/2013 To 03/2018) – Sales Executive
- ❖ Midcon(08-2021-12-2022):Consultant Business Operation
- ❖ Indus Motors-Maruti Suzuki,Sales Executive (11/2018 To 05/2021)
- ❖ Saf-Dept Of Govt-9/2012 To 5/2013-Coordinator
- ❖ Abr ltd Asm,Kochi,12/2009 To 08/2012
- ❖ Sabari Distributors Pvt Ltd,Sales Executive (11/2006 To 03/2008) –Kochi

## Duties and Responsibilities

- Maintenance of records, valuables,files , registers and minutes book
- Co-ordinate with chartered accountant to facilitate the auditing of accounts of previous period
- Maintain and grow sales relationships with existing clients.
- Installation of newlines/circuits/bundles/services to meet established monthly quotas.
- Consult with clients after sale to resolve problems and to provide ongoing support
- Inform the customer product details through catalogue.
- Suggest different product set purchase
- Confirm the delivery of the product to the customer

## Personal Details

- ❖ Nationality : Indian
- ❖ Language Known : Hindi, English, Urdu, Tamil
- ❖ Marital status : Married
- ❖ Gender : Male
- ❖ Passport No : W8868967
- ❖ Visa Status : Visit Visa
- ❖ D/License No : 3687704
- ❖ Issued :13-07-2016 (Dxb)
- ❖ Mobile No : 056 7945489

## Education

- ❖ MBA -Marketing (Full Time) Mahatma Gandhi University
- ❖ Bachelor Of Science-Calicut University
- ❖ MS Office-Excel,Word)
- ❖ Knowledgeable on social media online business trends

## Skills.

- ❖ Working under stressful conditions.
- ❖ Good Client management skills
- ❖ Accepting challenges
- ❖ Time management
- ❖ Speedily Learning Skills.
- ❖ Self motivated and result oriente approach
- ❖ Excellent written and verbal communication
- ❖ Inter personal skills

## Technical Skills

- ❖ Knowledgeable in Microsoft Office Applications (Word, Excel & PowerPoint)

I do hereby certify that the above information is true and correct to the best of my knowledge

Applicant:Unnikrishnan. P.G