

# K A M R A N H A S S A N

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## Objective

I intend to have a career that would utilize my potential and skill to their maximum and to work in a responsible and challenging work position where teamwork and ability are required and skills are recognized and rewarded.

## PROFESSIONAL EXPERIENCE

### DPR-Dubai

Cashier (Nov 2022 - Till Date)



- Manage transactions with customers using cash registers
- Scan goods and ensure pricing is accurate. Redeem stamps and coupons.
- Collect payments whether in cash or credit. Issue receipts, refunds, change or tickets
- Resolve customer complaints, guide them and provide relevant information
- Greet customers when entering or leaving the store
- Track transactions on balance sheets and report any discrepancies
- Handle merchandise returns and exchanges

### Cash & Carry

Supervisor (Aug 2021 - Jul 2022)



Job Description

- Overseeing salespeople, cashiers, shelf stockers, and other employees.
- Motivating employees to achieve targets.
- Keeping records of expenditures, sales figures, and employee performance.
- Evaluating the supply and availability of stocks, and profit margins.
- Implementing measures to avoid stock damages, theft, and wastage.
- Investigating market trends and offering products that would appeal to customers.
- Addressing customers' requests, comments, and complaints.

**Cashier (Oct 2019 - Jul 2021)**



**Job Description**

- Greeting customers with a great attitude. Operating cash registers quickly and accurately
- Answering customer questions
- Balancing cash registers
- Handling returns, exchanges, and complaints
- Answering phones as needed
- Maintaining a safe and clean work environment
- Helping fellow cashiers solve problems

**AL-Jummeriah Trading Company- AR-Riyadh KSA**

**Restaurant Company**

**Branch In Charge at Baskin Robbins** (Jan 2013 - Sep 2018)



**Job Description**

- Monitor and manages store staffing levels to ensure partner development and talent acquisition to achieve and maintain store operational requirement.
- Responsible to maintain good and profitable Costs of Goods, labor costs, and controlling product damages according to guidelines by the Finance department.
- Executes store operational policies and procedures, including those for cash handling and safety and security to ensure the safety of all team members during each shift.
- Setting goals for the work group, developing organizational capability and modeling how to work together.
- Conduct ROR (Review of Operations Risks) on food safety, SOPs, product quality, and health risks to ensure compliance with required standards.
- Relentless focus on customer understanding what customer wants and how to deliver the experience
- Listens and communicates well with others within and outside of BR. Creates a team environment that is positive and productive.
- Takes personal responsibility to do the right thing. Adapts quickly to change and makes timely, thoughtful decisions.
- Lead with trust, and commitment, coach and develop junior staff.
- Articulate and able to communicate effectively across all functions and levels
- Demonstrate leadership in managing teams and sales/achievement driven

## Pfizer Pakistan



Medical Representative (2006-2012)

### Job Description

- Selling the company's medications to doctors, pharmacists, and other relevant healthcare professionals.
- Scheduling appointments with doctors, pharmacists, and other healthcare professionals to promote company medications.
- Developing an in-depth understanding of company medications.
- Building and maintaining good business relationships with customers to encourage repeat purchases.
- Following up on leads generated by the company.
- Preparing presentations for potential customers.
- Researching competitor's medications and their respective market performances.

### SKILLS

Analytical skills

Communication Skills

Leadership.

Delegation

Ability to Motivate Others

Capable of working under pressure

Customer Focus

Ability to Master any Technology in a short duration

Valid UAE Bike valid License

### EDUCATION

- Bachelors of Art, Punjab University, Lahore, Pakistan
- Diploma in Computer Programming and Applications
- Microsoft office with certificate Excel, Word, PowerPoint

### PERSONAL INFORMATION

- Gender: Male
- Marital Status: Married
- Nationality: Citizen of Pakistan