

# **AJMAL VA**

# CONTACT

+971 506477558

□ ajmalva9090@gmail.com

成 Sharjah, United Arab Emirates

## ACADEMIC CREDENTIALS

# BACHELOR OF COMMERCE [B.Com.] | 2015 – 2017 [Pursuing]

Calicut university, Kerala,
 India

#### **HIGHER SECONDARY | 2014**

 National Institute of Open School, Kerala, India

#### COMPUTER PROFICIENCY

MS Office

\* \* \* \*

**Basic Operation** 

\* \* \* \*

Internet & Email

. . . . .

#### LANGUAGES KNOWN

English Malayalam

yalam 100 %

Hindi

Arabic 85 %

#### **INTERESTS**







Songs Travelling

Reading

#### PROFILE SUMMARY

Dedicated and result oriented in sales executive with over one year of experience, and over four years of experience in Money Exchange at UAE as Cash Desk Clerk. Motivated self-starter who thrives in a fast-paced, dynamic environment and consistently delivers results.

#### KEY SKILLS

Team Work Work Ethic Analytical skills Reconciliations

Financial Statement Cash Management Customer Service

Petty Cash & Cash Flow Hardworking Positive Attitude Treasury

#### EMPLOYMENT CHRONICLE

#### SALES EXECUTIVE | Dec 2021 - Feb 2023

### METRO TRADING COMPANY KERALA, INDIA

- Identify potential customers and opportunities to sell your company's products or services.
- Establish and maintain strong relationships with existing customers to retain their business and generate repeat sales.
- Stay up-to-date with industry trends, market conditions, and competitor activity to identify potential sales opportunities.
- Creating and executing sales strategies that align with the company's goals and objectives.
- Negotiating sales contracts and pricing with customers to ensure profitability and customer satisfaction.
- Provide after-sales support and service to ensure customer satisfaction and build long-term relationships.

# CASH DESK CLERK | Nov 2017 - Nov 2021

#### AL BADER MONEY EXCHANGE ABU DHABI, UAE

- Greet customers and make them feel welcome.
- Operate a cash register or POS system, including handling cash, credit cards, and other payment methods.
- Balance the cash register at the end of each shift, ensuring that the correct amount of money is accounted for.
- Exchange and transfer of foreign currency.
- Maintain a clean and organized work area.

#### PERSONAL DOSSIER

Gender : Male

Date of Birth : 29-05-1997

Nationality : Indian
Marital Status : Single

Passport Number : P7316029
Date of Expiry : 20-02-2027

Place of Issue : Cochin

#### **DECLARATION**

I hereby declare that the above-mentioned information is true and I bear the responsibility for the correctness of the above-mentioned particulars.