



FAHAD YOUSAF K

Relationship Officer / Sales Executive

CONTACT

Dubai, UAE

Email - fahaadyousaf@gmail.com

Mobile - +971 542648890

Linkedin - [linkedin.com/in/fahad-yk](https://www.linkedin.com/in/fahad-yk)

PROFILE

Organized and dependable professional who excels in providing good services and meeting targets. Self-motivated banking professional offering strong communication and quick thinking abilities. Works effectively on teams, as well as independently in fast-paced environments. Enthusiastic Customer Service Representative who follows policies and procedures, while offering a friendly customer environment and also wide range of experience in providing help and assistance to people of all ages, race and culture in every way possible for better client satisfaction. Accomplished and energetic Relationship Officer with a solid history of achievement in management and customer service.

SKILLS

- Market Research
- Customer Service
- Organization skill
- Sales Process
- Administration
- Self-management
- Relationship Management
- Microsoft office
- Business Development

EXPERIENCE

Relationship Officer – *GEIB Loyalty Card Services (Mashreq Bank)*

December 2022 – Present

- Team player among the team, supported & motivated sales throughout the process.
- Built good client relationship throughout their financial needs.
- Advised & gained good network among top clients in UAE.
- Fulfilled my networked client's financial needs at my top capacity.
- Remotely updating new information & offers among my network.
- Understanding & assisting customers on which financial product would benefit their financial needs.

EDUCATION

Bachelor of Computer Application, *Pondicherry University*

2018 – 2021

- Graduated with an average CGPA of 6.2.

LANGUAGES

- English
- Malayalam
- Tamil