

CONTACT

Abu Dhabi,UAE

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SKILLS

- Communication.
- Time Management.
- Cross selling/Up-Selling.
- Result oriented.
- Microsoft office.
- MS Excel, PowerPoint, Word
- Customer Complaint Management.

LANGUAGES

Malayalam: First

Language

Proficient

Tamil:

English: C2 Proficient Hindi: C2

Upper Intermediate

ADDITIONAL **INFORMATION**

 UAE Valid Driving License

ABHISHEK V V

To work in a firm where I could learn, apply the knowledge and skills that would enable me to grow professional while fulfilling the organizational requirements.

EXPERIENCE

08/2019

Customer Service Supervisor

Sharaf Exchange LLC - Abu Dhabi, UAE

Current Handle customer complaints, Provide appropriate solutions and alternatives within the time limits.

Assisting customers with company offers, vouchers, and cross sell the company products.

Building customer loyalty through open and interactive communication.

Manage email correspondence and follow up.

Meeting with corporate clients for WPS onboard and gathering the necessary paperwork.

Creating and presenting month end branch performance reports.

Customer Relationship Officer

HDFC Sales Pvt Ltd - Bangalore, India

05/2019 ₱ Handling Mortgages and Product Portfolio.

Customer Relationship Management.

Area Mapping.

Source Relationship Management.

Tracking sales data to ensure the company meets sales quotas.

Gathering builders for enhancing the relationship for the leads.

05/2018 Convert leads into business.

EDUCATION

2018

Master of Business Administration Marketing and Data **Analytics**

Viswesaraya Technological University - Bangalore

2016

B₂

Bachelor of Business Administration Computer Application Kannur University - Kerala, India