

SELVA FASIL
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## PROFESSIONAL SYNOPSIS

Secure a responsible career opportunity to fully utilize my training and skills, while making a significant contribution to the success of the company.

## PROFESSIONAL EXPERIENCE

#### > CROSSOVER FACILITIES

Digital Marketing Executive, Al Qusais, Dubai (April 2023 – Present)

- Develop marketing strategies that align with the organization's business goals Manage and execute campaigns across various digital channels, including email, social media, search engines, and display advertising
- Conduct market research and analyze trends to identify new opportunities and improve campaign performance
- Create and monitor Google Ads marketing campaigns and coordinate with the graphics team to create engaging display ads.
- Spread the company's message through social media and other online mediums.
- Increase the company's sales through online marketing.
- Improve customer engagement using various marketing strategies.

#### ➤ **GRAND HOME GENERAL TRADING LLC** – (Freelancer)

Graphic Designer and Digital Marketing, Al Nuaimia 2, Ajman (March 2023)

- Conceptualizing visuals based on requirements
- Creating images and layouts by hand or using design software
- Testing graphics across various media
- Assisting in the formulation of strategies to build a lasting digital connection with consumers
- Planning and monitoring the ongoing company presence on social media
- Launching optimized online advertisements to increase company and brand awareness

#### > TRIOBERRY IT SOLUTIONS

Administration, Al Qiyadah, Dubai (October 2022 – January 2023)

• Respond to customer queries in a timely and considerate manner, via phone, email or chat and transfer the call to the senior for sale purpose.

- Identify customer needs and help customers use specific features across a suite of cloud applications, software and workflows.
- Coordinate with internal teams to source relevant information and ensure customer query is addressed.
- Update our internal databases with information about technical issues and useful discussions with customers.
- Handle customer complaints, provide appropriate solutions and alternatives within the time limits; follow up to ensure resolution.
- Assisting with the development and implementation of service policies, and explaining these to staff and customers.
- Keep records of customer interactions, process customer accounts and file documents.
- Delivering information about a company's offerings.

#### > CITY MEDICALS

Admin and Accounting Assistant, Palakkad, Kerala, India (2019-2021)

- Manage inbound calls.
- Identify customer needs, ensuring all the follow ups and details are updated in CRM.
- Manage customer accounts including assisting customers with information regarding their order history, returned shipments, order status and all other standard requests received.
- Track market developments, create strategies, set up sales plans, and maintain customer relations.
- Keep accurate records and documentation for reporting and feedback.
- Pursue continuous learning and professional development and stay up-to-date with latest medical data.

#### **ACADEMIC PROFILE**

- 2018 BTECH IN COMPUTER SCIENCE from Royal College of Engineering and Technology, Thrissur, Kerala, India
- 2014 Class XII BIOLOGY SCIENCE GHSSC, Palakkad, Kerala, India.

## **PROFESSIONAL TRAINING**

- Completed mini project "Dual Security Through AES" from Royal College of Engineering and Technology.
- Attended Industrial Visit on Kinfra Techno Industrial Park, Calicut
- Completed main project "Dual Security Through AES and Video Steganography" from MES
   College of Engineering, Kuttippuram, Kerala, India.

#### TECHNICAL SKILLS

- Microsoft Excel
- Microsoft Word
- Computer Assembling

- Digital Marketing
- Graphic Designing

# **PERSONAL DETAILS**

Full name - Selva Fasil

Religion - Muslim

D.O.B - 01/05/1997

Nationality - Indian

Language known - English, Malayalam, Tamil,

Hindi and Arabic (read & write)

Visa Status - Family Visa

# **ADDRESS**

Abu Hail, Dubai

Near Abu Hail metro station

# **DECALARATION**

I hereby declare that the information given above is true to the best of my knowledge.

Regards,

Selva Fasil Place: Dubai