



### **Contact:**

#### **Address:**

Ajman, United Arab Emirates

#### **Phone**

+971525859689

#### **Email**

sahmedmkt@gmail.com

[www.linkedin.com/in/soheli-ahmed-388309a7](https://www.linkedin.com/in/soheli-ahmed-388309a7)

### **Professional Skills:**

Client Relationship Management.

Managed Services.

Operational Reporting.

Excellent Communication.

Strong Attention of Details.

Time Management.

Verbal and Written Communication.

Relationship Building.

Leadership.

Decision Making.

Creative Problem Solving.

### **Achievement:**

Several times awarded best area sales manager.

# **Soheli Ahmed**

## **Objective:**

Highly skilled professional with more than twelve years of experience and proven knowledge of relationship management, training, and mentoring. Strong background in sales operations. Operates with an ethical, commercial, and customer-focused approach, coupled with a positive approach to the industry requirements.

## **Career:**

July 2022 to  
Continue

**Sales Executive                      Junaid Group of  
Companies, United Arab Emirates**

Responsible for sales a deep understanding and competitor activity. To pro-actively develop new opportunities in market. Carrying out intense and detailed negotiations with clients and generate company revenue.

November  
2019 to  
January 2022

**Sales Manager                      Abdul Monem Ltd.  
Bangladesh**

Responsible for maintaining a deep understanding of marketplace trends and competitor activity. To pro-actively develop new opportunities in fresh markets. Carrying out intense and detailed negotiations with clients.

January 2018  
to October  
2019

**Sales Manager                      Hayes Bangladesh**

Business to business and business to distributor's communication. Working with a broad range of internal teams (marketing, accounting, service) to support the sales efforts. Managing a diverse sales team. Recognizing personal, team training and developmental requirements.

### **IT Skills:**

- ✓ MS Office
- ✓ ERP
- ✓ Oracle
- ✓ CRM

### **Language Skills:**

- ✓ English
- ✓ Hindi
- ✓ Bangla

### **Personal Details:**

Father's Name: Md Jahirul islam

Mother's Name: Rukeya Begum

Permanent Address:  
5/33,sabujbagh,Ghatail,Ta  
ngail

Marital Status: Married

Blood Group: B+ (positive)

Emergency Contact:  
01791078927

NID Number:  
9322808544036

Date of Birth: 01.01.1985

November  
2015 to  
December  
2017

**Sales Manager  
Bangladesh**

**Myone Energy Ltd.**

Business to business and business to distributor's communication. Working with a broad range of internal teams (marketing, accounting, service) to support the sales efforts. Managing a diverse sales team. Recognizing personal, team training and developmental requirements.

January 2011  
to October  
2015

**Area Sales Manager  
Bangladesh**

**Walton Group**

Business to business and business to distributor's communication. Working with a broad range of internal teams (marketing, accounting, service) to support the sales efforts.

August 2008  
to December  
2010

**Sr. Sales Executive  
Bangladesh**

**Basic Builders Ltd.**

Ensuring customer's enquiries over phone, email and physical present are properly managed in a timely manner.

### **Academic:**

2009 - 2010	MBA	Marketing	Asian University of Bangladesh
2004 - 2008	BBA	Marketing	Asian University of Bangladesh
2003	HSC	Business Studies	Cantonment College,Ghatail,Tangail
2001	SSC	Business Studies	Gono Pilot School,Ghatail,Tangail



**Signature**