

VINESH KUMAR



CONTACT

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LANGUAGES

ENGLISH
URDU/HINDI
SINDHI

PERSONAL DATA

DATE OF BIRTH: 05/03/1997

MARITAL STATUS: SINGLE

NATIONALITY: PAKISTAN

OBJECTIVE:

- To work with an organization that gives me the Best opportunities for professional growth and development.
- I would to express my desire to join your reputed firm to give me a chance for develop my growth by showing my skill in this market.

VISION & MOTIVATION:

- I will be happy to learn from a mutual sharing environment because diverse experiences are always enriching. However i am optimistic that my diverse practices in the development sector will be of great significance for the likeminded people and organizations.
- I will do whatever it takes to bring my vision to life, the only thing worst being blind having sight but no vision.
- Believe in vision and do everything you can to turn into reality.

PROFESSIONAL SUMMARY:

- Pursing a guest relation service role where hard work and dedication will be highly valued.
- Self-motivated with excellent verbal and written communication skills and computer with CRM experience. Focused sales representative with over 4 years' experience in managing full sales cycle and building long term relationship with clients. Accomplished in prospecting and capitalizing on new business opportunities when expanding new contacts. Seeking to take next career step with company that rewards hard work talent. Talented territory manager adept at growing customer numbers and maximizing sales.
- In my professional success I came across from many ups and downs as I have accomplished all my achievements from professional work. I believe my self there is noting impossible but it could be difficult so based on my learning skills i can do that difficult thing which i can make possible.

WORK EXPERIENCE:

RRK GENERAL TRADING LLC

SALES EXECUTIVE CUSTOMER SERVICE & CASHIER

Started: September 2017 to May 2023

As I was having good experience in previous company in this industry, so I continue to pursue further knowledge in Export and Import field. As of now I am in market as sales executive where I am managing clients of my company. We used to send quotations with best prices to our clients for to be competitive and get results, and we do all kind of fulfillments of our client's requirements.

NAINA EXPORTERS AND IMPORTERS

CUSTOMER SERVICE

Started: May 2015 to April 2017

This company gave me a lot of new knowledge as I was new in this market to give service to clients.

I actually learned about consumer mentality we can identify through voice tone what he exactly want and he is interested or not.

This job gave me so much good work experience with good environment and mutual sharing knowledge, as I believe myself that mutual sharing is always enriching from this company.

SUI SOUTHERN GAS COMPANY

COMPUTER OPERATOR

Started: March 2014 to April 2015

As an operator we mange enquires for recovery.

This job gave me so much good work experience with good environment and mutual sharing knowledge, as I believe myself that mutual sharing is always enriching goals.

EDUCATION:

DEGREE	UNIVERSITY/BOARD	YEAR
Bachelor in commerce	Shah Abdul Latif University, Kharipur	2017
Intermediate	Govt. boys degree collage (Larkana, Sindh BOARD)	2014
Matriculation	Govt: boys high school (Larkana, Sindh BOARD)	2012

ADDITIONAL SKILLS

- Self-motivated
- Highly competitive
- Risk management and analysis
- Team Leadership
- Client assessment and analysis
- Computer operator
- Accounts manage indoor and outdoor
- Business development
- Public speaking
- Client development
- Strong communication