



# Sammer Abbas

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+971508377988

Sharjah, UAE

Highly motivated Relationship Officer with 5+ years of cross-industry experience driving business relationships that result in new customer acquisition adoption and revenue. Passionate analyst with a strong background in management and communication. Also passionate about developing new businesses and planning marketing strategies.

## WORK EXPERIENCE

### ❖ Loan Officer

Khushhali Microfinance Bank

11/2016 - 03/2021 Bahawalpur, Punjab, Pakistan

- Approached potential customers and initiate dialogues about our product
- Applied sales strategies to build quick relationships and close the sale
- Developed and maintained positive business and customer relationships.
- Cross Selling of Bank's products
- Making daily, weekly and monthly financial reports

### ❖ Relationship Officer

Mobilink Microfinance Bank

03/2021 - 08/2021 Bahawalpur, Punjab, Pakistan

### ❖ Relationship Officer

U islamic Microfinance bank

11/2022 - 03/2023 Bahawalpur, Punjab, Pakistan

## EDUCATION

### ○ Masters in Business Administration (MBA-3.5 Years) Marketing

COMSATS Institute of information and technology

2013 - 2016,

Lahore, Punjab, Pakistan

## SKILLS

Financial Analysis

Team Player

Business Administration

Team Management

CRM

Time Management

Critical Thinking

MS Office

Web Research

## INTEREST

- Book Reading
- Outdoor Gaming
- Traveling
- Foreign Languages

## VOLUNTEER EXPERIENCE

### Blood Doner

BVH Hospital Bahawalpur

2022,

## LANGUAGES

Punjabi



Urdu



English

