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Abu Dhabi, United Arab Emirates, Abu Dhabi, United Arab Emirates

### **SKILLS**

Computer proficiency.

Leadership experience.

Communication skills.

Interpersonal skills.

#### LANGUAGES

English

Hindi

Malayalam

Tamil

# PERSONAL DETAILS

Date of birth

11.05.1997

Nationality

India

Visa status

SPOUSE VISA

Marital status

MARRIED

# Jyothsna Anoop Dasan

### SALES COORDINATOR CUM ACCOUNTANT

#### **ABOUT ME**

To become the part of an organization where I can apply, and improve my skills and knowledge along with the development of the organization. Attain a high level of customer satisfaction, employee morale and achieve financial objectives in line with the strategic and operating plans, procedures and forecast within the set parameters.

#### **WORK EXPERIENCE**

# Sales Coordinator Cum Accountant United Pipes And Tubes Trading L.L.C / Musaffah Abu Dhabi / Mar 2023 - Present

- Handling urgent calls, emails, and messages when sales representatives are unavailable, answering customer queries, informing them of delays, arranging delivery dates, and scheduling marketing events.
- Handling orders by phone, email, or mail and checking the orders have the correct prices, discounts, and product numbers.
- Inputting orders, ensuring they are processed according to customer requirements, and ensuring all orders are accurate and delivered on time.
- Developing and maintaining filing systems so as to maintain sales records, prepare reports, and provide financial information to the manager.
- Posting and processing journal entries to ensure all business transactions are recorded
- Updating accounts receivable and issue invoices
- Updating accounts payable and perform reconciliations
- Assist with reviewing of expenses, payroll records etc. as assigned
- Prepare and submit weekly/monthly reports
- Ensure timely bank payments
- Petty cash prepare and record

# **BRANCH MANAGER**

Royal Travancore farmers producer company LTD. (Banking sector) / Kerala - India

/ Jul 2021 - Mar 2023

- Direct all operational aspects including distribution operations, customer service, human resources, administration and sales
- Assess local market conditions and identify current and prospective sales opportunities
- Develop forecasts, financial objectives and business plans
- Meet goals and metrics
- Manage budget and allocate funds appropriately
- Bring out the best of branch's personnel by providing training, coaching, development and motivation
- Locate areas of improvement and propose corrective actions that meet challenges and leverage growth opportunities
- Share knowledge with other branches and headquarters on effective practices, competitive intelligence, business opportunities and needs
- Address customer and employee satisfaction issues promptly
- Network to improve the presence and reputation of the branch and company

# **BUSINESS FACILITATOR -**

Union Bank Of India.(Banking sector) / Kerala - India / Jul 2019 - Jul 2021

- Maintaining the Relationship with customers.
- Maintaining the various records related to the transactions, payments, etc.
- Preparing reports like daily reports, monthly performance reports, sales reports etc
- To ensure issuance of printed receipts to the customers and oversee the fund handling at bank.
- Ensure maintenance of registers.
- Accelerate linking of Aadhar, Mobile seeding in FI account.

# EDUCATION

Bachelor of Arts

B.com - University of Calicut / Kerala - India / 2017