

MOHAMMAD ZAID DUSTE

SALES AND MARKETING EXECUTIVE

Looking to build a career in a growing organization, where I can get the opportunities to prove my abilities by accepting challenges, fulfilling the organization goal and climb the career ladder through continuous learning and commitment.



✉ zaidduste48@gmail.com

☎ +971 58 175 0249

📍 DUBAI, UAE

EDUCATION

Bachelor of Commerce

Doshi Vakil Arts College and G.C.U.B. Science & Commerce College, Goregaon - Raigad

07/2019 - 04/2022

MUMBAI UNIVERSITY

Secondary High School

Fajandar Junior College, Vahoor

07/2017 - 04/2019

Maharashtra State Board

High School

Ideal English School, Mahad

06/2007 - 04/2020

Maharashtra State Board

WORK EXPERIENCE

Marketing & Sales Executive

Bharti Airtel Telecom Pvt. Ltd, India

05/2022 - 04/2023

India

Achievements/Tasks

- Accountable for managing and selling products and services.
- Manage product sales related activities, prospecting new potential customers, expanding corporate clientele and servicing existing clients.
- Meeting assigned target for profitable Sales Volumes.
- Ensuring origination and execution of customer onboarding process.
- Maintain a thorough knowledge of telecommunication product & service and consistently provide technical, procedural and policy guidance.
- Follow all relevant departmental policies, processes, standard operating procedures, and instructions so that work is carried out in a controlled and consistent manner.

PERSONAL INFORMATION

- Date of Birth: 4th October 2000.
- Nationality: Indian.
- Marital Status: Single.
- Passport No - V9817098
- Visa Status - Visit Visa, Valid till - 27th July 2023

SKILLS

• Proficient with Windows 2007, Office 2010, Microsoft Word, Excel, and Power Point.

• Proficient in surfing the Internet & General Database.

• Ability to transcribe shorthand dictation.

Team Player

Interpersonal Skills

Negotiation Skills

Decision Making

QUALITIES

- Hardworking
- Eager to learn & Dedicated towards my work.
- Team working & Fast learning ability
- Attention to Detail.
- Active Listening Skills.
- Time Management.

INTERESTS

Web Surfing, Music, Movies, Bike Riding, Travelling, Shopping, Sports, etc

LANGUAGES

ENGLISH

Full Professional Proficiency

DECLARATION

I hereby declare that all the information provided above is true and correct to the best of my knowledge & earnestly hope that my application receives your highest consideration.