

# **SEHAR IFTIKHAR**

#### Sales Executive

To secure an appropriate position, this will provide growth opportunities with effective utilization of my skills and experiences also the opportunity to learn more in professional Atmosphere.

### **Contact**

+971 58 300 9137



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Dubai, United Arab Emirates

### **Education**

Bachelor of Accounting & Finance

Superior University 2019-2021 Lahore, Pakistan

# Language

English

Urdu

# **Skills**

Organized

Communication

Teamwork

Meeting deadlines

Critical thinking

Resistance to strength

Effective Marketing

## Reference

Reference Will be provide upon Request

# **Experience**

### Event Organizer

Castello

Nov 2022 - Jan 2023

- Identified clients' requirements and expectations for each event.
- Implemented event concepts and themes.
- Prepared event budgets and processed invoices.
- · Researching and booking venues.
- Organized suppliers, caterers, staff, and entertainment.
- Coordinated all logistical elements of the event.

#### Sales Executive

Lahore Motorway City

Nov 2021 - Oct 2022

- Meet with prospects and clients interested in properties to offer them real estate deals
- Communicated with clients to identify their requirements and choice of property
- Coordinated the closing of property deals to ensure vital documents are signed and payment received
- Oversee arrangements to give prospective buyers the view of a property before closing deals
- Acted as intermediaries liaising between property sellers and prospective buyers to facilitate property deals

#### Customer Client Service

Paragon Exchange

Nov 2020 - Oct 2021

- Maintained a positive, empathetic, and professional attitude toward customers at all times.
- Responded promptly to customer inquiries.
- Communicated with customers through various channels.
- Acknowledged and resolving customer complaints.
- Knowing our products inside and out so that you can answer questions.

## **Certifications**

Askari Bank Ltd.

Internship 6 Weeks

Silk Bank Ltd.

Induction To sale (Readyline & Personal Loans) 2 Months