# **CIRRCULUM VITAE**

## **Muhammad Noman Shaikh**

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# **Career Objectives:**

Seeking assignment in finance / Administration / Customer Service to utillize my skills and expertise to be part of a team to work dynamically towards the growth of organization and gain satisfaction and recognition thereof.

# Professional Experiances

**FEDERAL EXCHANGE:** Abu dhabi,UAE

Customer Relation Executive Since 02,Feb,2022

Dealing single window counter Cashier (Foreign Currency Buying and selling, Cash-Receiving, Cash Pay-out).

- Keep up to date with market trends, uderstand new developments and utilize the information for business improvement.
- Analyzes market, consumer and competitor's information for setting new product pricing and to manage the price for existing items.
- Facilate Worldwide money Transfers, Telex and Drafts on customer needs.
- Maintain positive relationships with customers to generate new revenue.
- Promote the features, advantages, and benefits of company products and services to potential customers.
- Address and resolve customer complaints.
- Marketing of WPS facilities and Processing Payroll on on behalf for the clients
- Instilling a marketing led methods throughout the business.
- Researching and reporting on external opportunities.
- Understanding current and potential customers.
- Managing the customer journey (Customer Relationship Management).
- Making customer focused decisions.
- Ensuring on time Payments & Deliveries.
- Developing Guidelines
- Handling daily Cash deposits.

CALLING HUB Call Centre: Gulshan 13B karachi,PAK

<u>Dialing agent</u> JUN 2021 | OCT 2021 dealing in a cubical countertop (attending & dialing calls to the customers)

- Taking and dialing calls to the different types of clients and customer.
- describing the products.

- Making leads for the seniors.
- Making team leads.
- Acheive the Target of the of Sixty six leads.

#### **KEY SKILLS**

- Hands on Experience in MS Excel, MS Word, MS Power point, MS Outlook and many internet browsers.
- Linguistic skills- (Read,Write & Speak) Urdu,English,Sindhi & Punjabi{fluent} Arabic {basic}

(Speak) Hindi (Fluent) and Malayalam (Basic)

#### **EDUCATION QUALIFICATION**

Oxford High SchoolGulberg town,KHI,PAK10th | Matric2020

## **AREA OF EXPERTISE**

- Execellent Customer Service Skills.
- Pro-active, well articulate and Highly committed.
- Excellent Communication, presuassion and interpersonal skills.
- Capable of developing and executing project ideas confidently.
- Experience in mentoring and development of staff.
- Excellent typing skills.

#### **COMPETENCIES**

- Ability to work hard, make fast and accurate decisions.
- Creative and resourceful thinking.
- Sound Ability to handle multiple task, set prorities and meet deadlines.
- Good in organizational and detail-oriented skills.
- Good interpersonal skills.

#### PERSONAL DETAILS

Date of Birth 21 November 2002

Gender Male Martial Status Single

Passport Valid 18 April 2026

Passport issued Karachi, Sindh, Pakistan

**Muhammad Noman Shaikh**