# SYED MUHAMMAD AMIR ARSHI

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#### PROFESSIONAL PROFILE

Result-oriented senior professional with proven experience of 25+ years in financial services and remittance industry. Expertise in end-to-end business operations, AML compliance, risk assessments and strategy. Extensive knowledge of all the aspects of exchange house operations across multiple lines of business including branch operations, legal, operational risk and compliance departments. Certified Anti Money Laundering Specialist (CAMS) and specialized in Accounting & Business Management.

### **OBJECTIVE**

Seeking a reputable organization requiring bold and competent leadership, bringing more than two decades of proven professional experience to facilitate operations, maximize revenue and productivity, and ensure strong future growth.

#### **SKILLS**

- Business Strategy & Planning
- Risk Management
- Operations Management
- Effective Communication & Delegation Competitor intelligence
- Personal oversight

- Analysis & Problem resolution
- Decision making
- AML Compliance

#### WORK EXPERIENCE

# **Head of Operations** | Malik Exchange - UAE

(January 2017 till Date)

- Planned, directed and controlled all functions of the company; monitored and evaluated the performance of different departments.
- Oversaw the day-to-day operations, guiding team leaders and auditing activity.
- Implemented the push towards increased organizational objective for revenue growth and cost-cutting.
- Ensured company was meeting all legal requirements and local regulations.
- Pushed for constant growth among management team and general staff, alike.

# **Chief Operating Officer** | Smart Exchange - UAE

(January 2015 - Dec 2016)

- Planned, directed and controlled all functions of the company; monitored and evaluated the performance of different departments.
- Developed intensive, ambitious business strategies, short-term goals, and long-term objectives.
- Spearheaded overhaul of various underperforming departments to reduce stagnation and increase growth and productivity.
- Fostered change in company culture to be more open, transparent, and accountable.

### Financial Controller | Integrated Group - Oman

(Oct 2013 – Nov 2014)

- Tracking, reporting, and analyzing budget variances and ensuring accuracy of financial statements
- Overseeing all financial planning and analysis
- Forecasting future performance and recommending changes to improve financial performance
- Preparing month-end reports for management, including profit and loss statements, balance sheets, and cash flow statements
- Providing accurate financial reports to management and ensuring compliance with prevailing regulations

## General Manager | Multi Net Trust Exchange LLC - UAE

(*Mar 1995 – Sep 2013*)

- Improving efficiency and increasing departmental profits.
- Managing the company's overall operations.
- Managing and controlling several elements in a business, including hiring staff, operating budgets, Compliance and launching price promotions that could attract more customers.
- Designing strategy and set goals for growth.

### **EDUCATION**

Bachelor of Science - Karachi University Diploma Accounts in Business Management – UK One Year Diploma in IT

### PROFESSIONAL EDUCATION

Certified Anti Money Laundering Specialist (CAMS)
Certificate of Achievement in AML Quiz 2018
Certificate of Achievement in AML Quiz 2019
Certificate of Achievement in AML Quiz 2021
Executive Master's Program in Business Administration
Alison Graduate of General Data Protection Regulation (GDPR)

#### **International Seminar and Conferences**

Attended many International Seminars and Conferences related to banking and finance in Europe and Gulf countries.

E-crime and information security Conferences.

### PERSONAL DETAILS

Date of Birth: 10 –Feb-1974
Gender: Male
Nationality: Pakistani
Marital status: Married

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Languages : English, Urdu, Russian, Persian, Arabic (understandable)

Hobbies: Reading, Research, Cricket, Travelling