

CURRICULUM-VITAE

MOHAMMAD.MOHSIN

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Address: Near Baniyas Squire metro station

Dubai UAE



Objective:-

To work in an organization in which Professional Growth as well as Personal development is a key objective and to use creative & analytical mind and skills to achieve goals and objectives of the organization.

CURRENT JOB:

PROTECK24 SECURITY SERVICES L.L.C

AS A SECURITY MANAGER IN DUBAI

12 AUG 2021 TO 05 JUNE 2023

Security Industry Regulatory Agency (SIRA)

- Excellent knowledge of security protocols and procedures
- Excellent communication and interpersonal skills
- Outstanding organizational and leadership skills
- Coordinate staff when responding to emergencies and alarms
- Developing and implementing security policies, protocols, and procedures.
- Controlling budgets for security operations and monitoring expenses.
- Plan and develop the overall security strategy for our company
- Create, implement, and communicate security policies and procedures
- Develop security budget
- Hire and onboard new staff
- Measure and track department's success regularly
- Adhere to company's rules and regulations
- Always ensure your staff's security
- Suggest and implement new solutions
- Recruiting, training, and supervising security officers and guard

EXPERIENCE:

N S M SECURITY SERVICES L.L.C

AS A SECURITY MANAGER IN DUBAI

04 MARCH 2019 TO 03 MARCH 2021

Security Industry Regulatory Agency (SIRA)

- Plan and develop the overall security strategy for our company
- Create, implement, and communicate security policies and procedures
- Develop security budget
- Hire and onboard new staff
- Measure and track department's success regularly
- Adhere to company's rules and regulations
- Always ensure your staff's security
- Suggest and implement new solutions
- Experience in reporting and emergency response planning
- Excellent knowledge of security protocols and procedures
- Excellent communication and interpersonal skills

- Outstanding organizational and leadership skills
- Coordinate staff when responding to emergencies and alarms
- Developing and implementing security policies, protocols, and procedures.
- Controlling budgets for security operations and monitoring expenses.
- Recruiting, training and supervising security officers and guard

B&B FACILITY MANAGEMENT L.L.C

AS A ASSISTANT SALES MANAGER

26 JAN 2018 TO 05 Feb 2019

- Generate new business through presentation of company's product to customers and follow up.
- Dealing with a diverse range of clients in the private and the public sector.
- Our company provide the men power supply and facility
- Identifying and then researching potential leads and opportunities.
- Collecting all the information required to create a request for an estimate.
- Cold calling potential clients via telephone or personal visit.
- Making appointments to meet new and existing clients.
- Evaluating competitor activity and developing appropriate responses.

FINANCE HOUSE (P.J.S.C)

AS A PAYDAY CARD FINANCE OFFICER

PAYROLL AND LABOUR GUARANTEE

15 JAN TO 30 OCTOBER 2017

- Generate new business through presentation of company's product to customers and follow up.
- Dealing with a diverse range of clients in the private and the public sector.
- Attending sales appointments at client's premises.
- Identifying and then researching potential leads and opportunities.
- Collecting all the information required to create a request for an estimate.
- Liaising with customers & the dealer network to answer and resolve their queries.
- Cold calling potential clients via telephone or personal visit.
- Making appointments to meet new and existing clients.
- Evaluating competitor activity and developing appropriate responses.
- Providing regular and accurate sales forecast updates to Senior Managers.
- Identifying the customer's needs.
- Daily report to sales head and send the daily sales report (DSR)
- Ability to work as a team and perform under pressure.
- More focus to cold call and references and generate data base.
- Daily meet new costumers and get educate them about our product.
- Having a strong data base of 500+ Companies in UAE.
- First company listed and then provide the our services as WPS(Wages protection system)
- And issue company card and deposit the salary to our company finance house and provide

EMIRATES INDIA INTERNATIONAL EXCHANGE

AS A CUSTOMER SERVICE OFFICER

25 SEP 2015 TO OCT 2016

- Generate new business through presentation of company's product to customers and follow up
- Dealing with a diverse range of clients in the private and the public sector.
- Attending sales appointments at client's premises.
- Identifying and then researching potential leads and opportunities.
- Collecting all the information required to create a request for an estimate.
- Liaising with customers & the dealer network to answer and resolve their queries.
- Cold calling potential clients via telephone or personal visit.
- Making appointments to meet new and existing clients.

- Providing regular and accurate sales forecast updates to Senior Managers.
- Identifying the customer's needs.
- I got it achievement to emirates India international exchange as a star of the quarter

ALFALAH EXCHANGE COMPANY AJMAN BRANCH UAE
AS A CASHIER
FROM 29 JULY2011 TO 25 FEB2014.

- Generate new business through presentation of company's product to customers and follow up.
- Dealing with a diverse range of clients in the private and the public sector.
- Attending sales appointments at client's premises.
- Identifying and then researching potential leads and opportunities.
- Collecting all the information required to create a request for an estimate.
- Liaising with customers & the dealer network to answer and resolve their queries.
- Cold calling potential clients via telephone or personal visit.
- Making appointments to meet new and existing clients.
- Evaluating competitor activity and developing appropriate responses.
- Providing regular and accurate sales forecast updates to Senior Managers.
- Identifying the customer's needs

ANANDRATHI INSURANCE BROKER'S LTD.
WORKED AS AN ASSISTANT RELATIONSHIP MANAGER
FROM 21 JUNE 2008 TO 30 JUNE 2009.

EDUCATIONAL QUALIFICATION

- Appearing M.B.A. from Lucknow University
- Graduation from Lucknow University 2007.
- Intermediate from U.P. Board in 2004.
- High-School from U.P. Board in 2000.

COMPUTER SKILLS

- Deep Knowledge of Almighty Symex and Wages Protection System
- Expert in Ms Office

PERSONAL DETAILS

- Father's Name : Mr. Ehtisham Ali
- Nationality : Indian
- Gender : Male
- Date of Birth : 29/08/1984
- Language known : English, Hindi Urdu,
- Permanent address : Village Hamirapur post kasmandikalaMalihabad
Lucknow U.P India
- Passport no : R 4945309
- Date of Issue : 15/11/2017
- Date of Expiry : 14/11/2027
- Visa Status : Visit Visa

Declaration:-

I hereby declare that all the given information is correct to best of my Knowledge.

Date

Place :

(Mohammad Mohsin)