



Qazi Nadir Sultan

Dubai UAE

Contact : +971545452467

Email : qazinadirsultan422@gmail.com

DOB : 02-02-1999

OBJECTIVE

Seek to work in an environment that will challenge me further; while allowing me to contribute to the continued growth and success of the organization. Obtain a position that will provide me the ability to apply my sales and work experience to a growing industry. Look forward to working with a company that promotes quality products and services; and provides me with the opportunity to meet and exceed assigned sales goals. Consultative selling approach coupled with the energy and drive as an individual contributor with minimal supervision or team selling environment.

SKILLS

- customer service
- Cashier
- Customer dealing
- Experience in retail and manufacturing sales
- office Administrator
- packing
- customer handling
- Fast Moving consumer goods
- corporate sales management
- Security Guard

REFERENCE

EXPERIENCE

Qazi Medical store

Customer service

Duration : **03-2015 - 08-2021**

Responsibilities:-

- Maintain customer relationship by communicating and addressing inquiries on products and services.
- Handling administrative tasks such as record keeping, inventory management, and other processing.
- Coordinated with other departments to ensure timely delivery of products and services to customers.
- prepared and presented sales reportes and analysis to help drive sales report.

Achievements:-

- successful increased sales revenue by 20% thought the implementation of cross selling and up-selling techniques.
- Developed and executed a new customer relation strategy, which resulted in a 15% decrease in customer attrition rate.

Pak Army

Security Guard

Duration : **09-2021 - 06-2023**

Responsibilities:-

- Monitored permission to ensure safety and security of people and property.
- Inspected and authorized entry of personal and visitors.
- Responded to alarms and emergency situation as necessary.

Achievements:-

- successful de-escalated a potentially violent confrontation between two customers, presenting physical harm and property damage.
- Developed and implemented new procedure for secreening and authorizing entry of visitors, reducing wait times and increasing efficiency.
- collaborated with local law enforcement during a high profile event, ensuring the safety of multiple VIPS and preventing any security breaches.

EDUCATION

Superior college

F.sc

Passing Year - **2017**

Grades : **B/711**

Govt. High School

Matric

Passing Year - **2015**

Grades : **A/809**