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## **Summary**

Highly successful sales professional and comprehensive experienced in Banking institution. Strength in Sales includes coaching, planning daily sales, handling customer objectives and routing management. Extensived background in courier and banking industry especially remittance transactions. I would like to extend my experienced skill in your company.

## **Selected Achievements**

Sell 1 million sales in one day.  
Sell 3,300 unit cases in one day.  
Top 3 in 2015, Sales Volume in Central Luzon Region for the month of February.  
Top 3 in 2016, Sales Volume in Minute Maid in Central Luzon Region on August.  
Top 2 and 1, 2017 Sales Volume in SKU Buying Outlet for the month of October and November, respectively.  
Member of the 2014 Top 1 Team Hit Sales Volume in Central Luzon Region.  
Member of the 2016 Top 1 Team Hit Sales Volume in Central Luzon Region.

## **PROFESSIONAL EXPERIENCES**

### **Lubestraders Corporation**

Central Pampanga

Salesman

February 2022 – May 2023

Responsible for achieving the sales monthly target.

Collect monthly payment dues.

Ensuring the monthly programs of the company is being maximized.

### **Personal Collection Direct Selling Inc.**

Porac Branch

Business Development Officer

June 2019 – February 2022

Achieve the monthly sales target and recruitment target.

Recruit new dealer and develop to achieve massive income.

Ensuring the monthly programs of the company is being maximized.

### **LBC Inc.**

Bacolor, Pampanga

Delivery Associate

August 2018 - February 2019

To deliver the parcels or packages in assigned area.

Remit all the collected cash payments after delivering the cash-on-delivery transaction.

Remit all the delivery receipt with signature of the receiver.

**Coca-Cola Femsa Philippines**

Tarlac Distribution Center

Pre-Seller (Salesman)

March 2014 – March 2018

To hit or achieve the monthly sales target.

Visit all retail store in my designated area and get their orders.

Ensure the retail store has the marketing tools to sell the products

**Asia Ceramics Corporation**

San Vicente, Samto Tomas, Pampanga

Firing Leadsman

March 2013 – September 2013

Monitor and receive the finished dried pots from the drying section.

Ensure to the standard operating procedures when cooking the pots.

Transfer the cooked pots to the other department.

**Pinoy Express Air & Sea Cargo**

Batha, Riyadh, KSA

Operation / Branch Manager

January 2007 – March 2011

To assist and advice all the clients to give our customer service

Ensure all agents are being visited and collected cash remit from them every day.

Collect and transfer funds to the banks.

Ensure the marketing programs of company are well advertised to our clients.

**Pinoy Express Hatid-Padala Services, Inc.**

Sucat, Parañaque City

Bank Liaison Officer

July 2004 – October 2006

Responsible for the over-the-counter transactions.

Withdraw cash and transfer to other banks.

Liquidate all the transactions every day.

**EDUCATION**

1999-2003     **Bachelor of Science in Commerce**  
**Major in Business Management**  
**University of the Assumption**

**PERSONAL INFORMATON**

Date of Birth	:	June 29, 1983
Age	:	40 years old
Sex	:	Male
Civil Status	:	Married
Citizenship	:	Filipino
Height	:	5'5 ½
Weight	:	190 lbs
Religion	:	Roman Catholic
Visa Status	:	Visit Visa
KSA Driver's License #	:	2241781281