

Wasaf Yousuf Ali

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Baniyas, Abu Dhabi

Summary

Results-driven professional with years of experience in sales, customer service, and business development. Proven track record of consistently meeting and exceeding sales goals, with an ability to develop and maintain successful relationships with clients. Skilled in data analysis, forecasting, and problem-solving to optimize customer service, increase sales, and identify new business opportunities. Highly motivated self-starter, with a passion for providing exceptional customer service and achieving success.

Experience

Salesman/Customer Service

Yousuf Ali Electricals Trading L.L.C • Baniyas, Abu Dhabi

09/2016 - Present

- Adapted to and remained flexible in changing fast-paced work environment.
- Managed large volumes of incoming calls from customers promptly and professionally.
- Maintained comprehensive knowledge of products, services, and promotions in order to provide informed advice.
- Demonstrated ability to establish rapport quickly with clients, leading to increased sales.
- Implemented creative strategies for increasing sales opportunities while minimizing costs associated with marketing efforts.
- Generated weekly reports detailing sales performance, identifying areas for improvement and making recommendations accordingly.

Skills

Cash Register, Online Sales, Client Needs Assessment, Business Development, Quick Learner, Communication skills

Education

Higher Education - Commerce

The Model School • Mussafah, Abu Dhabi

04/2018

Bachelor of Arts - International Business & Finance

University of West of Scotland • Abu Dhabi

07/2023

Languages

English, Hindi, Bengali, Arabic

Driving License

Abu Dhabi Driving License