

# Hakam Al Khalaf

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### **Profile**

Communication Networks Engineer I work in the field of sales, marketing and cashier. Dynamic and conscientious telephone advisor, strong believer in ethical work and providing aid where needed. Keen and dedicated worker with experience in networks, data entry and more. Smiling, affable professional with the ability to communicate clearly and effectively both in writing and verbally. Adaptable and able to work any schedule.

### **Experience**

Carrefour

Cashier

I worked as a cashier with Carrefour and I have experience in the central cashier's office

#### National Insurance

customers service

Helping the company grow better by achieving customer satisfaction. Respond quickly to customers, empathize with them, understand the problem they face, and provide the support and advice they need. Convincing potential customers to buy the product

#### Filful and Mahashi Restaurant

Casher

I have experience in the field of cashiers, processing orders and dealing with ordering and delivery devices Ordering foodstuffs from suppliers at cheap prices

### Sales executive

Sales

Representing the company's products and services, starting with a deep and comprehensive understanding and follow-up with consumer research to determine how to meet consumer needs

Meet weekly, monthly and annual sales quotas through successful implementation of business strategies

#### Telecom sales

Sales

Presenting the product to customers and thus leading to its display in the market

Follow up on the movement of the product in the market on both large and small scales

Gathering important information to develop the marketing strategy Implementing the orders given to him by his responsibilities

## data entry operator

Data entry

Collecting information and examining it for accuracy.

Entering the data entry of the customers' data and accounts from the documents, and completing this process on the previously specified date. Ensure that no errors, omissions, or conflicts occur in the data entry process, in addition to ensuring the correctness of the results obtained.

Perform data entry for the scanning process on the collected data and information.

### **Education**

• Faculty: Communication Engineering.

University : AlWatanya Private University. Bachelor's degree in Engineering

### **Skills**

- Excellent verbal communication skills.
- Excellent Sales skills.
- Teamwork & Collaboration.
- The ability to influence and negotiate with others.
- Fast learner and passion for sales.

### **Computer Skills**

 Microsoft Office (Word, Excel, PowerPoint) Windows 10 | Web page design | javascript | IP ADDRESS | access points|MATLAB | fiber optic

### **Personal Information**

• Type of visa: visit Martial Status: married Of Birth: 01 / 01 / 1996

## Languages

- Arabic Native Speaker Mother tongue.
- English Intermediate