

Jippu K Paul

Result oriented professional with 25 years of rich experience in Forex business and Remittance operations; targeting senior level assignments in a reputed organization.

 Dubai, UAE

 jippukp@gmail.com

 +971 50 6039989

Profile Summary

- Achievement driven professional with 25 years of experience in Forex Retail & Wholesale business and Remittance operations;
- targeting senior level assignments in a reputed organization of yearly budgeting, managing working capital, risk management, funding & cash management, and reviewing day today business activities
- Excellent track record of meeting expectation of organization.
- Highly skilled in driving revenue growth with focus on top-line & bottom-line performance
- Interfaced with clients, suggested viable products & solutions, cultivated relations with them for securing repeat business and ensured quality delivery of products to the clients
- Expertise in developing business, strategies, service standards, operational policies and guidelines
- Expertise in overall operational management, cash management facilities & fund management.

Core Competencies

Strategic planning & Implementation

Profitability & Revenue Management

AML, KYC Compliances

Cash Management

Decision Making

Operational Control & Risk

Working capital management

Team Management & Training

Solutions finding

Budgeting

Leadership

Adaptability




Career Timeline



Work Experience

Head – Bank Notes ; Wizz Financial

Dec 2022 – till date

-  Setting up of Bank Notes Division,
-  Business restart
-  Planning, Budgeting, Strategies of retail and wholesale business operations






Head – Forex Retail Business ; UAE Exchange

Dec 2016 – 2022

-  Yearly budgeting,
-  Performance analysis & development and target achievement
-  Managing working capital & monitoring,
-  Strategic planning & Initiatives
-  Rate and stock management,
-  Cash & Risk management,
-  Training and development of new talents
-  Currency sourcing,







Cluster Head; UAE Exchange

June 2015 - Nov 2016

-  Managing a group of branches,
-  Leading a team including Branch Heads for the growth of business,
-  Internal control,
-  Staffing & movement of work force.
-  Analyzing performance and reporting.





Branch Manager; UAE Exchange

Sep 2005 - Jul 2015

-  Managing a team,
-  Business development,
-  Submitting periodic reports,
-  Ensuring quality service,
-  Asset management,
-  Compliance with Anti-money laundering policy & procedures and other security aspects





Teller & Supervisor

Aug 1997 – Aug 2005

-  Sale & Purchase of Foreign Currencies,
-  Acceptance and process of remittance,
-  Funding,
-  Ensure adequate currency stock.



Key Highlights:

-  Top Award for Cash Management - UAE Exchange Global Meet
-  Star Award for best revenue generated branch
-  Reuters - Training & Competence on Information Security; Anti Bribery & Anti Corruption; Financial Crime; Fraud Prevention
-  Certificates for AML/CFT training by Reuters & Emirates institutes for banking and financial studies.



Education

-  Bachelor Degree in Commerce - Mahatma Gandhi University ; Kerala



IT Skills

-  MS-Office Suite: MS Excel, MS Word, MS PowerPoint, Outlook

Personal Details

Date of Birth: 27th September 1972
Languages Known: English, Hindi, Malayalam
Nationality: Indian
Passport Details: L6626225 valid up to 09/04/2024
Driving License: Valid UAE Driving License
Visa Status: Valid UAE Residence Visa