

# ZAMEER MAJEED

GREETINGS....

Dear All.

I am writing to express my interest in securing an Associate position at cashier/customer services. I am specializing in Information Technology. I come from a solid technical background with a strong interest in business and a passion towards strategy. My area of focus and interest varies corporate dealing. I have maintained sales and marketing through a well-balanced program of study, which is not only very analytical and technical by nature but also helps to build leadership and team building qualities. I am extremely impressed with company's approach to strategy consulting, especially within the Business Development and Innovation practice areas. I believe my academic background, business knowledge and industry experiences have provided me with the credentials needed to thrive as an Associate.

Prior to previous Company, I worked as a Financial professional, senior financial executive.

To date, my experience as an financial, sales. Cashiering local currency & FC ,professional has been extremely rewarding and productive. However, it is through strategy consulting that I can use my analytical aptitude and creative problem solving skills to their fullest. I strongly believe that consulting is a discipline that will force me to view problems not only from the client's standpoint but also from a marketplace, best practices and "think out of the box" point of views.

I would appreciate the opportunity to interview me in position. Please find enclosed my resume for your review. I can be reached via email **zameer.atl@gmail.com** or by phone

**+971509198083** .

I enthusiastically look forward to hearing from you soon.

Thank you for your time and consideration.

Sincerely

***Zameer A Majeed***

# ZAMEER MAJEED



## CONTACT

✉ zameer.atl@gmail.com

☎ +971509198083

📍 Dubai-UAE

## SKILLS

Good knowledge in sales and Marketing , Customer care,solving Customer issues

Finance sectors. financial sales and marketing.financial solution handling.

Assisting inter auditing,handling inter firm account.

Conducted Finance and Marketing studies. Achieved financial sales marketing studies.

## REFERENCE

### IRSHAD NAWAS - AMANA TAKAFUL LIFE LTD.

AREA MANAGER-WESTERN  
Irshad.nawas@atl.lk  
+94 77 737 4396

### ABDUL SHUKOOR - ASLY FACILITY MANAGEMENT

MANAGER  
abdulshukoor@gmail.com  
+971 50 811 0532

## OBJECTIVE

Sales professional with 10+ years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Associate role in your company.

## EXPERIENCE

2000 -  
2002

### Shop Manager

Dress point

Worked as a Sales Manager & Shop Manager (Retail Readymade import dress selling showroom)

2003 -  
2005

### Account Assistant

Family Shoes

Worked as a Shop in charge & Shop account handling (import readymade shoes Selling showroom)

2005 -  
2011

### Cashier (FC/LC) and Supervisor

UAE EXCHANGE-(United Arab Emirates)

Worked as counter staff -Customer Service,Supervisor,AML

Compliance,Cashier(FC/LC)Corporate dealing in Foreign exchange & Remittance service

2012 -  
2018

### Financial executive

Amana Takaful Life Insurance-Sri Lanka

Worked as a Senior Sales Executive,Team Leader (Life Insurance)

## EDUCATION

1998

### Higher Education

Al Hikma National College-Colombo  
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## ACHIEVEMENTS & AWARDS

Achieved best cashier award at UAE exchange -2007,2008  
Achieved best cashier and customer services at UAE exchange-2009 Achieved best branch perform at UAE exchange-2009 Achieved best cashier branch wise at UAE EXCHANGE-2009/2010.

Achieved best New comer Award at Amana Takaful Life (SL)-2012 Achieved best monthly target achiever at ATL (SL)