Saifullah Solangi



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PROFILE

I am looking for a challenging job with a rapidly growing organization that can provide me with a range of goals and job objectives within a contemporary and economical business setting.

LANGUAGES

English

Urdu



INTERESTS

- Reading
- Writing
- Music
- Traveling



PROFESSIONAL EXPERIENCE

Manager&Sales Consultant

In EFU LIFE ASSURANCE LTD.

01/2020 - 07/2023

- Visited corporate client offices to offer latest products
- Built relationship with clients to maintain sales goals and create new opportunities
- · Meet with clients every quarter to update or renew services
- Generating awareness of the product and services offered related to business setup
- Providing excellent service and support to clients to keep them regularly updated
- · Preparing and presenting monthly sales reports and participating in meetings as required
- Developing cultural awareness activities to improve opportunities in the market
- Attending networking events to promote our services
- · Participating in team meetings, working in partnership with colleagues



EDUCATION

BBA Hons (Marketing)

University of Sindh, jamshoro 2018 - 2021

SKILLS

- Ability to effectively communicate and work in a team environment
- Ability to handle multiple, simultaneous deadlines
- Strong ability to prioritize and handle multiple tasks simultaneously
- Proactive in accomplishing tasks
- Good communication skills, team ability, interest in Marketing
- Computer proficiency (Expert knowledge of Microsoft Word, Excel and PowerPoint)
- Strong written/verbal communication skills, including meeting facilitation, public speaking
- Strong analytical, organization, critical-thinking, problem-solving skills

CERTIFICATES

- Certificate of Computer "IT Course"
- Certificate of Participation in Events