- **Q**971566639006
- ranjeetkumarvimal2@gmail.com
- AJMAN, UAE

## SUMMARY

Six years of hands-on experience in foreign currency exchange and a proven track record of excellence in sales. Possesses a deep understanding of foreign exchange markets, coupled with exceptional sales skills that consistently exceed targets and drive revenue growth. Adept at building and maintaining strong client relationships through excellent communication and customer service.

## SKILLS

MS Word	Advanced
MS PowerPoint	Advanced
MS Excel	Advanced
Stronge Communications Skills	Advanced
Selling	Expert
Customer Service	Expert

## LANGUAGES

English Fluent Hindi Native

## EDUCATION

Bachelor's of Arts CSJM University Kanpur 2013 Bachelor's Degree

# RANJEET KUMAR VIMAL



Sales Officer

# EXPERIENCE

### Owner

AJ Net Centre and Travels 08/2020 - Present

- · Running own Internet cafe and travels agency.
- Provide the best customer service for better exeperience.
- I have a franchise of WESTER UNION and EXPRESS MONEY.
- Many more things are being done related to internet and travel agency.
- Exchanging and selling foreign currencies.

### Sales Officers

Smart Internet Cafe and Travels 05/2017 - 03/2020

- Meets with clients to determine travel needs, budgets and preferences.
- Sells and coordinates transportation, accommodations, insurance, tours and activities.
- Advises clients regarding destinations, cultures, customs, weather and activities.
- Collects payments, books travel arrangements and pays applicable fees.

#### Teacher(Physics, Chemistry, Mathematics)

JSS Edu. So. Inter College Jamuka Unnao Uttar Padesh 01/2014 - 04/

- To plan and prepare appropriately the assigned courses and lectures.
- To assign reasonable assignments and homework to students as per college rules.
- To evaluate students' performances in an objective, fair and timely manner.
- To comply with policies, standards, rules, regulations and procedures of the College.
- To work collaboratively with other professionals and staff.