

SHAHABAZ M ABDULKADER

DUBAI, UNITED ARAB EMIRATES | 0568562523 | m.ashahabaz@gmail.com | Visit Visa till 01-12-2023

Branch Manager with 6 years of experience and to achieve higher growth in marketing and sales through continuous learning according to current changing scenario and implementing same for institution's growth.

EXPERIENCE

2019 – 2023 June

Branch Manager | Al Mulla International Exchange Company | Kuwait

Developing and implementing sales plans pertaining to the branch. Monitoring and identifying opportunities and organizing marketing activities for the branch thus increasing revenue generation. Ensuring proper AML/CTF Policy and procedures. Monitoring and leading team for cross border transactions includes personal, commercial or corporate transactions. Promoting new products and briefing details to customers including digitalization. Maintaining and updating files and reports of the branch. Coordinating with various departments at HO for routine operations.

2017 - 2019

Branch Service Manager | HDFC Life | Kerala, India

Providing excellent customer service and effectively resolving customer issues. Welcomes and establishing relationship with customers. Providing Sound financial, insurance and wealth management services to protect and grow client assets. Managing customers including NRI and HNI. Ensuring investments happening with proper KYC and AML guidelines. Maintaining MIS with proper reports.

ACHIEVEMENTS

MDRT Prime, Regional Head Club

EDUCATION

2016 - 2018

Marketing, Master of Business Administration | Bharathiar University

SKILLS

- Leadership – Team leading & Team player
- Customer Service & Relationship Building
- MS office
- Languages Known: English, Malayalam, Hindi, Tamil, Arabic (Working proficiency – Intermediate)
- Risk Analysis (AML / CTF)
- Finance Service Management
- Digitalization

PASSPORT DETAILS

No: V7432460 | Place of Issue: Kuwait | Date of Expiry: 30-05-2032

Reference available upon request