

MOHAMMAD RAEES KHURSHEED

Business Development Executive

☎: +91 9325387055

Date of Birth : 09/04/1989

✉: shaikhraees120@gmail.com

Gender : Male

📍: Kohinoor Colony Aurangabad, Aurangabad,
Maharashtra.

Marital Status : Married

Nationality : India

Experienced Job Title with over Number years of experience in Industry. Excellent reputation for resolving problems, improving customer satisfaction, and driving overall operational improvements. Consistently saved costs while increasing profits.

Multi-talented [Job Title] consistently rewarded for success in planning and operational improvements. Experience in policy development and staff management procedures positively impacting overall morale and productivity.

Work Experience

November 2022 - Aws Devops Engineer
February 2023

Fresher

Aurangabad, Maharashtra

An AWS DevOps engineer is responsible for implementing and managing the infrastructure and development processes on the Amazon Web Services (AWS) platform. They work closely with development teams to ensure that code is built, tested, and deployed efficiently and reliably.

Some of the key responsibilities of an AWS DevOps engineer include:

- Designing, building, and maintaining the AWS infrastructure and services to support the development and deployment of applications.
- Implementing and managing continuous integration and continuous deployment (CI/CD) pipelines for automated software delivery.

April 2019 -
Till Date

Business Development Executive

Labournet Services India Pvt Ltd

Mumbai, Maharashtra

A business development executive in the logistics industry is responsible for identifying and securing new business opportunities for a logistics company. They develop and implement strategies to promote the company's services and increase market share. This includes researching and identifying potential clients, attending industry events and trade shows, and networking with key industry stakeholders.

The business development executive also builds and maintains relationships with existing clients, ensuring their satisfaction and identifying opportunities for upselling or cross-selling additional services. They work closely with the operations and sales teams to develop and deliver proposals and presentations to clients, negotiate contracts, and close deals.

April 2016 -
April 2019

Project Coordinator

Labournet Services India Pvt Ltd

All Maharashtra, Maharashtra

A project coordinator is responsible for overseeing the planning, implementation, and completion of a project. They work closely with project managers and team members to ensure that project goals are met on time and within budget. Some of their specific responsibilities may include:

- Developing project plans and timelines
- Coordinating project activities and tasks
- Assigning tasks to team members and monitoring progress
- Tracking project expenses and ensuring budget adherence
- Communicating with stakeholders and providing project updates
- Identifying and resolving any issues or obstacles that arise during the project

January 2010 -
December 2013

Sales Cum Cashier

Woodland Shop Retail

Mumbai, Maharashtra

A sales cum cashier is a position that combines the responsibilities of a salesperson and a cashier. This role typically involves assisting customers with their purchases, answering questions about products or services, processing payments, and ensuring that the cash register is balanced at the end of each shift. A sales cum cashier may also be responsible for maintaining the cleanliness and organization of the sales floor, restocking shelves, and assisting with inventory management. This position requires strong customer service skill.

Education

March 2015 -
October 2022

Computer Science - Kohinoor College Khultabad

Bachelor Of Science

Aurangabad,
Maharashtra.

April 2015 -
October 2020

Bsc Computer Science - Kohinoor College

Bachelor Of Science

Aurangabad
Maharashtra,
Maharashtra.

