



NEILBRIAN M. AYCO

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058 852 4322 / 0529552856

Work Experience

2020 – 2023 **Branch Manager_Cabadbaran Branch / Area Administrative Officer AAO (BP IDIRECT BANKO)**

Monitoring daily banking operations. Control sales and non-sales related activities and also ascertains that the branches comply with the policies and procedures set. Coordinates with the appropriate units of the bank to address gaps if any. I act also as reliever of the Business Managers for attire North Mindanao Area.

2011-2013 **BRANCH MANAGER / BRANCH TEAM LEADER (EASTWEST RURAL BANK)**

- Lead and motivate staff to meet targets
- To overlook the running of an entire branch.
- To deal courteously with customer, with tact and confidentially.
- To communicate effectively, and build long-term working relationships.
- To negotiate, solve problems and make effective decisions.
- Market Deposit and Loans.
- Approved Loans and with a loan Portfolio of 50 Million for 5 months operation.
- Loan coverage such as; SME, DEP-ED, Pension, Allotment, Personal & Group loan, Chattel Mortgage and Agricultural Loan.

2009- 2011 **Microfinance Area Supervisor (EASTWEST RURAL BANK)**

2008-2009 **Microfinance Area Supervisor (GREEN BANK INC)**

- Train and supervise development officers of Mindanao and Visayas areas
- Resolve delinquent/ fraud accounts
- Approves new and repeat loan applications
- Market and promote new products/ services

KASAPI / PHILHEALTH Point Person

- In charge in trainings of Green Bank and Philhealth staff for new programs
- Promote and market KASAPI program
- Monitor and super
- vise the flow of the market

2003.2008

Loan Staff

- Conduct credit/ background investigation for potential borrowers
From government institutions and pensioners
- Make follow ups on delinquent clients
- Process loan transactions
- Mobile teller
- Assist development officers on delinquent and fraud concerns
- Loan Covered (individual Loan, DEP-ED, Pension Loan, Allotment Loan & Agricultural Loan)

2002-2003

Development Officer

- Make courtesy calls in barangay and conduct projection meetings with them
- Conduct orientation on new clients/ borrowers
- Conduct credit/ background investigation for potential borrowers in rural areas
- Process loans and collect payments for loans and savings
- Loan Covered (Group Loan)

Seminars

COMPUTER TROUBLE SHOOTING	March 09, 1999
THE SALES MANAGEMENT, VALUES BASED SELLING TECHNIQUES AND WIN MORE CLIENTS WITH EFFECTIVE COMMUNICATION SKILLS SEMINAR	June 29, 2005
INCULCATE BEST PRACTICES TO REGULAR LOAN STAFF	October 06, 2006
REFRESHER COURSE ON PROPERTY APPRAISALS	October 27, 2007
BASIC TRAINING ON FINANCIAL ANALYSIS	April 17, 2010
UNDERSTANDING FINANCIAL ANALYSIS AND VALIDATION IN SME CREDIT	April 17, 2010
MANAGING THE MICROFINANCE PROGRAM IN THESE CHALLENGING TIMES	June 16, 2010
KaSAPI PROGRAM TRAINING FOR FIELD OFFICERS	July 09, 2010
BRANCH OPERATION OFFICER CONFERENCE	May 04, 2012
KICK-OFF CONFERENCE AND LAUNCHING OF THE 2013-2017 STRATEGIC PLAN	January 29, 2013
SUPERVISORY TRAINING COURSE	January 3, 2009

Educational Background

College : Bachelor of Science in Computer Science
Father Saturnino Urios University
1996-2000

High School : Father Saturnino Urios University
1992-1996

Elementary : Father Saturnino Urios University
1986-1992

Character Reference

Hannah Sandy Grace Pacot
Employee
Al Fardan Exchange
+971553992948

Gerald Owen Guillen
Branch Head
Robinson Bank
09177177901/09189116993

Wendel B. Ecoban
Branch Head
BPI Direct Banko, San Francisco, ADS
09171041604

Ronald G. Calivso
Branch Manager
East west Rural Bank
Bayugan Branch
09088162142

Joel Campos Cabusao
Branch Manager
Bank of Makati-Butuan Branch
09464166663

Artificio Lacang Jr
Branch Head
May Bank
JC Aquino, Butuan Branch

Personal Information

Nickname : **IAN**

Age : 43 years old

Civil Status : Married

Date of Birth : October 19, 1979

Visa Type : Residence Visa

Permanent address : Block 11 Beverly subd., Brgy. Doongan, Butuan City, Philippines

Skills : Driving and computer trouble shooter

Religion : Roman Catholic

Language Spoken : English, Tagalog, Ilonggo, Visaya

Wife Name : Grace T. Ayco

Nickname : GIGI

Previous Occupation : Manager (Cebu Pacific, Butuan Station)

Present Occupation : Airline Staff (Cebu Pacific, Dubai Base)