

Paulo Lopez Tayag
United Arab Emirates
0525508188
paulo.tayag629@gmail.com



Summary

Highly successful sales professional and comprehensive experienced in customer service and foreign exchange institution. Strength in Sales includes coaching, planning daily sales, handling customer objectives and routing management. Experienced background in foreign exchange, remittances, logistics, and courier and cargo industry. I would like to extend my experienced skill in your company.

Selected Achievements

- Sell 1 million sales in one day.
- Sell 3,300 unit cases in one day.
- Top 3 in 2015, Sales Volume in Central Luzon Region for the month of February.
- Top 3 in 2016, Sales Volume in Minute Maid in Central Luzon Region on August.
- Top 2 and 1, 2017 Sales Volume in SKU Buying Outlet for the month of October and November, respectively.
- Member of the 2014 Top 1 Team Hit Sales Volume in Central Luzon Region.
- Member of the 2016 Top 1 Team Hit Sales Volume in Central Luzon Region.

PROFESSIONAL EXPERIENCES

Lubestraders Corporation

Philippines

Salesman

February 2022 – May 2023

Responsible for achieving the sales monthly target.

Collect monthly payment dues.

Customer service and execute the monthly programs.

Personal Collection Direct Selling Inc.

Philippines

Business Development Officer

June 2019 – February 2022

Achieve the monthly sales target and recruitment target.

Recruit new dealer and develop to achieve massive income.

Customer service and execute the monthly programs

LBC Inc.

Philippines

Delivery Associate

August 2018 - February 2019

To deliver the parcels or packages in assigned area and give customer services.

Remit all the collected cash payments after delivering the cash-on-delivery transaction.

Logistic operation and document controller.

Coca-Cola Femsa Philippines

Philippines

Pre-Seller (Salesman)

March 2014 – March 2018

To hit or achieve the monthly sales target.

Visit all retail store in my designated area and get their orders.

Customer service and execute the monthly programs.

Asia Ceramics Corporation

Philippines

Firing Leadsman

March 2013 – September 2013

Monitor and receive the finished dried pots from the drying section.

Ensure to the standard operating procedures when cooking the pots.

Transfer the cooked pots to the other department.

Pinoy Express Air & Sea Cargo – (Foreign Exchange, Remittance, Courier/Cargo Co.)

Riyadh, KSA

Operation Manager

January 2007 – March 2011

To assist and advice all the clients to give our customer service

Ensure all agents are being visited and collected cash remit from them every day.

Collect and transfer funds to the banks.

Logistic operations and document controller.

Pinoy Express Hatid-Padala Services, Inc. (Foreign Exchange, Remittance, Courier/Cargo Co.)

Philippines

Bank Liaison Officer

July 2004 – October 2006

Responsible for the over-the-counter transactions.

Withdraw cash and transfer to other banks.

Liquidate all the transactions every day.

Customer service

EDUCATION

1999-2003 **Bachelor of Science in Commerce**
 Major in Business Management
 University of the Assumption

PERSONAL INFORMATON

| | | |
|------------------------|---|----------------|
| Date of Birth | : | June 29, 1983 |
| Age | : | 40 years old |
| Sex | : | Male |
| Civil Status | : | Married |
| Citizenship | : | Filipino |
| Height | : | 5'5 ½ |
| Weight | : | 190 lbs |
| Religion | : | Roman Catholic |
| Visa Status | : | Visit Visa |
| KSA Driver's License # | : | 2241781281 |