

# SHAHABAZ MARAYAMKUNNATH ABDUL KADER

PROFFESSIONAL PROFILE	Branch Manager, MBA marketing graduated, experienced in managing and coordinating team, with knowledge of international bank transfers, accounts, insurance, foreign currencies. Immediately available to join.	
WORK HISTORY	<ul> <li>BRANCH MANAGER [NOVEMBER-2019 TO JUNE- 2023]</li> <li>AL MULLA INTERNATIONATIONAL EXCHANGE COMPANY- KUWAIT <ul> <li>Developing and implementing sales plans pertaining to the branch.</li> <li>Ensuring proper AML &amp; CFT Policy and procedures.</li> <li>Ensuring branch operations. Leading Team for cross border transactions.</li> <li>Monitoring and identifying opportunities and organizing marketing activities for the branch.</li> <li>Providing excellent customer service.</li> <li>Promoting new products and briefing details to customers.</li> </ul> </li> </ul>	
	<ul> <li>Maintaining and updating files and reports of the branch.</li> <li>Coordinating with various departments at HO for routine operations.</li> </ul>	

## BRANCH SERVICE MANAGER [NOVEMBER-2017 TO OCTOBER 2019]

## HDFC LIFE, PALAKKAD

- Providing excellent customer service and effectively resolving customer issues.
- Welcomes and establishing relationship with customers.
- Providing Sound financial, insurance and wealth management services to protect and grow client assets.
- Managing customers including NRI and HNI.
- Ensuring investments happening with proper KYC and AML guidelines.
- Maintaining MIS with proper reports.

## BMS OPERATOR [MARCH-2015 TO JUNE-2015]

## AL REEM HOSPICO CO LLC, UAE

- Monitoring, controlling and maintain schedule preventative maintenance of HVAC (AHU, VAV, FCU, Chiller,), Pumps, and ELV.
- Generate daily report & monthly report, preventive maintenance done, Asset maintain.

TECHNICAL SUPPORT ENGINEER [JANUARY-2014 TO FEBRUARY-2015]

EXI AUTOMATIONS, KULAPULLY-SHORNUR 2

- Supervising and helping in installation of security systems and other ELV systems.
- Field tests for various security technology and reporting of field tests.

	<ul> <li>Provide technical assistance and support for incoming queries &amp; issues related to ELV systems.</li> <li>SQL/PLSQL TRAINER [MAY-2014 TO DECEMBER-2014]</li> </ul>			
	NIIT LIMITED, BANGALO			
	Taught multiple courses about Oracle database administration.			
		administered both written and demonstrative tests.		
EDUCATION	MBA Marketing, Bhara	thiar University		
	B.Tech , Electronics and communication, TGU University			
SKILLS	BANK Transfers – International			
0.1120	Leadership – Team leading & Team Playing			
	Risk Analysis – AML & CFT			
	Capacity to deal with client's complaints			
	Knowledge of Building Management System			
	Communication and collaboration			
	IT Skills – MS Office, Windows Operating Systems			
ACHIEVEMENTS	MDRT Prime 2018-2019			
	Regional Head Club December 2018			
PERSONAL DETAILS	Date of Birth	23-01-1991		
	Gender	Male		
	Marital Status	Married		
	Linguistic Knowledge	English, Hindi, Malayalam, Tamil, Arabic		
	Nationality	Indian		
	Visa Status	Visit Visa-Immediate available		
	Passport Number	V 7432460		
	Passport Validity	30-05-2032		
	Contact Number	+971 - 0568562523		
	Email	m.ashahabaz@gmail.com		
DECLARATION	I hereby declare that the above-mentioned details are true and correct to the best of my knowledge.			
PLACE : Deira, I	Dubai	SHAHABAZ MARAYAMKUNNATH ABDUL KADER		
DATE : 05-10-2	2023			