



FOUAD NAZIH BENSEGHIR

SALES ASSOCIATE

✉ nazihov@gmail.com

☎ +971568406308

📍 Dubai, UAE

SKILLS

- Communication
- Management
- Leadership
- Customer service
- Problem solving
- Network development
- Microsoft office tools
- Creative Thinking
- Sales & Negotiation Strategy
- Attention to Detail
- Multitasking
- Motivation
- Strong sense of aesthetics
- Natural selling abilities
- Fast learner

LANGUAGES

- Arabic: mother language
- French: fluent
- English: fluent

HOBBIES

- Football, Swimming, fishing
- Travel, Reading.
- Following fashion trends.

SUMMARY:

Experienced Sales Associate with a demonstrated ability to drive sales growth through exceptional customer engagement and product knowledge. Proven track record of meeting and exceeding sales targets, with a keen eye for upselling and cross-selling opportunities. Strong interpersonal skills, a customer-first approach, and a passion for delivering outstanding service. Seeking to leverage my sales expertise to contribute to a high-performing team and maximize revenue for a forward-thinking organization

WORK EXPERIENCE

AUGT 2021 – MARS2023 | SALES ASSOCIATE

BLUE SALON COMPANY | MUSAFIR | DOHA, QATAR

JOB RESPONSIBILITIES:

- Opening & Closing register.
- Greet customers in a friendly and polite manner
- Providing customers with product knowledge and recommendations on which products would best suit their needs
- Provide excellent customer service.
- Interviewing potential clients to determine their needs and interests in order to make appropriate recommendations
- Maintained a regular customer base and actively worked to develop lucrative new customer relationships.
- Work in concert with staff in the organization to reach sales goals.
- Operate cash registers, take payments, and issue receipts
- Respond to questions, direct customers to merchandise within the store, and provide excellent customer service

NOV 2019 – MAI 2021 | SALES ASSOCIATE

PROFOOT|SETIF| ALGERIA

JOB RESPONSIBILITIES:

- Greet customers in a friendly and polite manner
- Store arranging, stock handling & Daily stock status report
- Shipment handling & transfer
- Provide excellent customer service & help customers to find what they need.
- Assist customer by providing all necessary information about the product.
- Explain business policies, such as discounts, warranties, and return limits

EDUCATION

Master's degree: Arabic Literature 2019- 2021

- Mohamed Bachir Ibrahimi University – Algeria

Bachelor's degree: Arabic criticism 2016- 2019

- Mohamed Bachir Ibrahimi University – Algeria