



Fazal Abbas

Business Development, Cash in Transit, Security, Administration, Facilities Management and Fleet Management Expert

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Skills

- Negotiation
- Risk Management
- Safety and Security Regulations
- Security Team Management
- Loss Prevention
- Strong Communication
- Incident Reporting / Mitigation / Prevention
- Law Enforcement Liaison
- Budgeting
- Customer Relationship
- Contracts Management
- Business Development

Education Background

University of the Punjab
Bachelors of Arts
Completed in 1997

Army Courses

- OWC - Officer Weapon Course
- Officer Standard Map Reading
- JOL - Junior Officer Leadership

Trainings & Workshops

- Visited twice by the recommendation of RD G4S CIT Region to attend workshops / training in abroad, Cyprus (**Greece**) in 2009 and **Abu Dhabi** in 2011.

Language

English, Urdu, Hindi and Punjabi

Visa

Visit Visa (Expiry on 12th November 2023)

About Me

Army Service from 2002 to 2018. Recognized 19 years job experience in esteemed Group of Companies (Pathfinder Group & G4S) as a RD (Resident Director) in WPPL (Wackenhut Pakistan Pvt. Ltd.), CIT (Cash in Transit), CPC (Cash Processing Cell), Business Development, RCS (Research & Collection Services), FSMS (Facility Specialist & Multi Services) and SMS (Security & Management Services Pvt. Ltd.) Executive Vice President & Regional Manager in G4S (SMS, WPPL, CIT & Fleet Manager) from 2007 to 2012.

Professional Experience

Pathfinder Group Regional Director

01 June 2021 - 17 April 2023

Key responsibilities:

- Create an Environment to approach all the Customers and Third Party / Partner
- Direct Involvement in Leading and Negotiating major Bids on Optimal Commercial / Risk Terms
- Arrange and Conducts Meetings with New and Existing Business Prospects, in conjunction with Operational Management where appropriate, to Market the Groups integrated Security Solutions
- Successful Track Record in Profit & Loss Management
- Knowledge of Country Market / Banking Sector
- Recruit, orient, and train security personnel on appropriate security rules and procedures
- Ensuring all fleet members have proper license and up-to-date training
- Developing methods to decrease cost and improve efficiency
- Overall strategy of smooth functionality of bank's ATM's network
- To establish and organize complete operation of CPC (Cash Processing Cell) as per State Bank of Pakistan CMS (Cash Management Strategy)

General Manager

01 July 2008 - 31 May 2021

Regional Manager

11 March 2004 - 30 June 2008

Achievements

- New Ideas
- To identify & solve the problems
- To developed & implemented new procedure and systems
- To Re-Organization
- Special Projects
- Increased Revenue & Sales
- Saved Money & Time
- Extra ordinary fleet management
- Contribution in good clientele
- Complemented by senior's
- Received Awards