



HASER ABDULLA

Sales Representative

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☎ 0547830299

📍 DUBAI, UAE

EDUCATION

Bachelors in Commerce

Nallanda College- Kannur University

2012 - 2015

Senior Level Education

Pranav College

2010- 2012

SKILLS

- Salesforce CRM
- Customer Education
- Corporate sales account management
- Experience in retail
- Time Management
- Knowledge in Tally, QuiciBook, Peachtree
- Valid UAE driving license

LANGUAGE

English

Malayalam

Kannada

Tamil

Hindi

About Me

I am a Sales Representative is a professional who initializes and manages relationships with customers. They serve as their point of contact and lead from initial outreach through the making of the final purchase by them or someone in their household.

WORK EXPERIENCE

October 2016 to Present

Al Nisr Publishing Ilc

Sales Representative

- Meet with clients to negotiate terms and prices on sales agreements, draw up the contract and ensure the document is signed by all necessary parties.
- Visit medical facilities to evaluate their needs and discuss sales or products that would help employees be more productive.
- Discuss with clients regarding new products or services the company offered and how the client could benefit from them.
- Speak on the phone or in person with clients, answer questions and address concerns regarding product availability, prices and credit terms, maintaining 90% of client satisfaction.
- Maintain client records and make adjustments when necessary.

January 2021-December 22

Aster Pharmacy

Retail Sales

- Greet customers.
- Serves customers by helping them select products.
- Directs customers by escorting them to racks and counters.
- Provides outstanding customer service.
- Assists with inventory, including receiving and stocking merchandise.
- Keep track of inventory.