

ASHIL K



Contact

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Al Rigga , Dubai

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Skills

• TALLY ERP 100%

• MS EXCEL 100%

• MS WORD 100%

• SOFTWARES 100%

Languages

• ENGLISH

• ARABIC [reading and writing]

• HINDI

• MALAYALAM

• TAMIL

• KANNADA

Interests

• READING

• MUSIC

• YOGA

• FITNESS

OBJECTIVE

• I seek challenging opportunities where I can fully use my skills for the success of the organization. • increasing the profit and reducing the expenses of a company through the proper management of all sales activities

EXPERIENCE

ETISALAT e& TELECOM UAE

RETAIL SALES EXICUTIVE

Sell telecommunications product's and services to both individual and companies in the best possible manner and in such a way that the customer or client is completely convinced of making the purchase and also satisfied with the product and services.

reviewing sales performance and focus on contracts plans and big mrc packages.

Performing cost-benefit analyses of existing and potential customers,Maintaining positive business relationships to follow up the customer for ensure future sales.

SHARAF ELECTRONICS LLC UAE

CUSTOMER SERVICE EXICUTIVE

Develop, exicute and monitor sales strategies to achieve sales target, profitability and growth in line with company line.

in such a way that the customer is completely convinced and giving proper details to take a decision of making the purchase and are also satisfied with the products.

Selling electronic products and services using solid arguments to prospective customers.

VODAFONE INDIA TELECOM

SALES EXICUTIVE

Overseeing interaction between computer systems communication methods and devices.

Giving information about sim cards and providing good monthly packages and discounts for the customers.

Activating vodafone sim cards with customers proper documents.

Making more new strategies for to achive sales trarget and growth of our organization.

MyG MOBILES AND COMPUTERS

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SALES AND SERVICE PROVIDER

Offering and selling products and services within the branches.

Understand customer needs and requirements and Closing sales and achieving sales target.

Keeping up with product and services information and updates.

Giving proper information about the product to customers and helping to take a decision and closing sales.

EDUCATION

SREE VIVEKANANDA UNIVERCITY SOHNA	2021
BBA, bachelor's of business administration	

ACOUNTANTSHIP ACADEMIC KERALA	2019
TALLY ERP	

BOARD OF HIGHER SECONDARY EXAMINATION KERALA	2018
HSSE PLUS TWO [+2]	

BOARD OF PUBLIC EXAMINATION KERALA	2015
SSLC	

HOT SKILLS

- TEAM WORK
- ANALYZING
- PROBLEM SOLVING

ADDITIONAL INFORMATION

Passport No : V6881997

Date of birth : 19/08/2001

Nationality : INDIAN

Emirates id number : 784-2001-6297777-9

Visa status : EMPLOYED VISA