

# MATHEWS M CHENNATTU

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- United Arab Emirates

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## Objective

Sales and Marketing professional with two plus years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales and marketing role in your company.



## Experience

### HDFC Bank

2021 - 2023

Assistant manager

Effectively manage the HNW portfolio and enhance the portfolio growth by adding more high worth customers

Crm handling

Handling the branch overall sales and also achieving my sales targets

Achieving high growth in both liability and asset and also the core financial products of the bank

Providing banking solutions based on client needs and improves the customer retention

Cash management and handling teller counter

Enhancing the total book size of the branch

### CASELLS IGH AL BARSHA , DUBAI

2018 - 2019

Team member in accomodation operations

### MARRIOTT INTERNATIONAL

2016 - 2016

Trainee



## Education

### AMITY GLOBAL BUSINESS SCHOOL, KOCHI

2020

MBA in sales and marketing plus logistics

8.1

### ORIENTAL SCHOOL OF HOTEL MANAGEMENT,WAYANAD

2015 - 2018

Bsc Hospitality and Hotel Administration

## FR JOSEPH MEMORIAL HIGHER SECONDARY SCHOOL , MUVATTUPUZA

2015

Plus Two



### Achievements & Awards

- Best employee award
- Top performer in liability products
- Top performer in Nav value



### Languages

- English
- Malayalam
- Tamil



### Reference

#### Bency George - Hdfc Bank

Senior Branch Manager  
bency.george@hdfcbank.com  
+919446971163

#### Rajesh - Hdfc bank

Assistant vice president  
rajesh.rajasekaran@hdfcbank.com  
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### Certification

- Digital Marketing



### Skills

- Crm
- Sales and marketing skills
- Team building
- Cross selling and negotiation
- Digital marketing And Business development
- Problem solving
- Relationship building and adaptability
- Retail banking
- Cash management