

CURICULUM VITAE

MOHAMED MOHAMED RAMADAN

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Al Tawar – 2, Street. 16b. Y.28 Neif

Dubai, U.A.E.

Visa Status: Visit Visa

PROFILE:-

- Seeking for Sales Associate position to contribute people skills, sales expertise, problem-solving skills, and customer relationship management.

PERSONAL DETAILS:-

Nationality	:	Egyptian
Place of Birth	:	Alexandria
Date of Birth	:	24 th April 1994
Gender	:	Male
Marital status	:	Single
Military Service	:	Exemption
License	:	International driving license

Education history:-

Bachelor's degree (2017): Administrative Information and Systems - Higher Institute - El Seyouf Alexandria

Computer Skills:

- ✓ Microsoft dynamics CRM, SAPProgram
- ✓ Extensive background in marketing
- ✓ Strong critical thinking and active listener
- ✓ able to sell
- ✓ Technological knowledge with experience

LANGUAGESKNOWN:-

- * Arabic: Mother Tongue
- * English: INTERMEDIATE

WORK EXPERIENCE:-

- * Worked as a cashier and sales clerk in Raven stores from 15st March 2017 to 25th August 2018.
- * Worked as Call Center and Customer Relations, in Nissan Modern Motors, Giza - Egypt.
From 23rd Feb. 2018 to 29th Jun. 2020
Respond to customers over the phone regarding maintenance schedules, parts and complaints, and book maintenance appointments
I present the company's products and explain their advantages to convince the customer to buy them.
- * Worked as Salesman in Nissan Modern Motors, Giza - Egypt.
From 01st Jul. 2020 to 16th Feb. 2022
Communicate with customers to discuss and explain the most important advantages of buying cars, whether new or used
Listening to customers' requirements and using that data to suggest the best suitable options for them at the exhibition
Assist customers in knowing all the differences between different car models to successfully complete the negotiation process.
Explanation of the advantages and disadvantages of obtaining used cars compared to the advantages and disadvantages of obtaining new cars.
Out with customers who want to have a test ride on the car before they decide to buy it.
- * Worked as telesales. In Miraco (Carrier) Air Conditioner, Midea - Egypt.
From 01st Mar. 2022 to 30th May. 2023
I respond to clients over the phone and answer their inquiries
I introduce the company's products and explain their advantages to convince the customer to buy them