



MOHAMED AHMED ABDELKABIR

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OBJECTIVE

Dedicated and results-oriented sales with a strong foundation in communication, presentation, and persuasion skills. Seeking a new professional opportunity to further my career and expand my scientific knowledge.

EDUCATION

Bachelor of Pharmacy

Nahda University

Graduated: 2021

EXPERIENCE

Training Experience

Medical sales representative | EVA pharma company |

June 2020 – September 2020

Medical sales representative | Mash premiere company |

June 2021– September 2021

Work Experience

Vodafone EGYPT (September 2021 — April 2022)

RETAIL SALES REPRESENTATIVE

- interact directly with customers
- understand their needs, build trust and create a personal experience to be remembered.
- connect with customers and ask smart questions, then match our outstanding products and services to their individual needs.
- Sales advisors facilitate sales transactions by advising customers on suitable products that best meet their needs and encourage purchases. They explain product features and benefits to customers, assist them in locating specified products on the sales floor, and process customer payments.

SKILLS

Excellent communication skills

Strong selling and negotiation skills

Proficient in delivering effective presentations

Computer Skills: Microsoft Word, PowerPoint, and Excel

LANGUAGES

English: Excellent

Arabic: Fluent

ACTIVITIES

***Extracurricular Activities**

Egyptian pharmaceutical student federations | 2016 – 2020

***I worked in all committees in EPSF and participated in all events.**

***Public Relations Member at**

En3kas from 2017 to 2018.

Public Relations Member and Chairperson

En3kas is a youth training center in Upper Egypt, recognized for fostering entrepreneurship, collaborating with companies, and facilitating startup opportunities.