# **Agib Saghir**

# **CAREER OBJECTIVE**

I am an approachable, motivated and confident Sales Executive with the ability to excel sales targets and make a real difference in the organization's revenue generation. I have expert knowledge of the selling process and I fully recognize the human and emotional aspects of buying and selling.

# **EXPERIENCE:**

#### **Sales Executive:**

5G Properties Sep 2022 – Feb 2023

- Establishing and maintaining long-lasting relationships with corporate clients for future expansion.
- Marketing through social medial
- Insite out-site meetings.
- Plan and analyze of needs and priorities of customer to ensure superior custom services.
- Maintain customer satisfaction.

### **E-commerce Specialist & Accountant**

Rainy Sports, March 2022 – Sep 2022

- Maintain daily expenses.
- Online marketing using Alibaba.
- Prepare ledger.
- Handling Alibaba account
- Dealing with international clients.

### **Sales Executive:**

Trademor (official Alibaba Channel partner),

01 February 2021- 24 February 2022

- Customer meeting in-site and out-site.
- Handling CRM (Customer relationship management).
- Control cash transactions of customers.
- Plan and analyze of needs and priorities of customer to ensure superior custom services.

### **Computer operator:**

TRANSACT INTERNATIONAL, October 2020 - January 2021

- Online Selling at Alibaba.com
- Make all invoices related to shipment (MS Word)
- Record Daily Expenses (MS Excel)
- Graphic designing (Adobe Photoshop)

### **Internship:**

MCB Bank limited Railway Road, Sialkot. (Six Weeks)



#### **Email:**

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#### Phone:

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#### Address:

AL Rigga, Dubai

#### COMPUTER SKILLS

- CRM handling.
- MS Office
- Adobe Photoshop

### Personal Information

Father Name M. Saghir
Religion Islam
Marital Status Single
Date of Birth 05 May 1999
Nationality Pakistan

# **Education:**

• Virtual University: Master of Accounting and Finance Major: Accounting & Finance

# **University of the Central Punjab:**

ADP Accounting and Finance Major: Accounting & Finance

# **BISE Gujranwala Board:**

I.Com

Major: Finance

# **BISE Gujranwala Board:**

Matriculations/HSE Major: SCIENCE