

**KARUPPUSAMY RASAN****Mobile Number: +971 56 203 2767, +91 98658 70030****Email Id: [k.k.arnesh@gmail.com](mailto:k.k.arnesh@gmail.com)****Job Objective**

To secure a challenging job and effectively contribute my skills for the development of the company and to improve my management skills. Also willing to handle more responsible job and be confident for doing any job given by the organization and give the company more than what it expect from me.

**Summary**

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|---|--|
| Energetic, Self-Motivated, Focused & Confident. | Team Player with Excellent communication skills. |
| Skilled, Persuasive and adaptable.              | Aptitude for identifying and problem solving.    |

**EMPLOYEMENTCREDENTIALS****HDFC BANK – ERODE****Senior Manager –May 22-to July 23 .Core Job Profile & Responsibilities**

- To resolve the customer complaints and request.
- To provide the quality service to get the business from customers.
- To provide adequate information about their financial needs.
- Take ownership of customer's issues and follow problems through to resolution
- Keep accurate records and document customer service actions and discussions.
- Set a clear mission and deploy strategies focused towards that mission.
- Control resources and utilize assets to achieve qualitative and quantitative targets.
- To Manage Customer Portfolio
- To Follow Banking Operation Rules and Regulation
- Advises on procedures and financial management as well as developing policies
- Build CASA and FD and RD
- Growing bank's number of accounts

**ESAF Small Finance Bank – Bhavani**  
**Branch Manager- Nov-2019 to May-2022.**

**Core Job Profile & Responsibilities**

- Manages and supervises department employees; responsible for day-to-day supervision and leadership
- Maintains and oversees all banking procedures and processes
- Recruiting, vetting, interviewing, and hiring new employees
- Overseeing approvals of loans, lines of credit, and other fiscal plans
- Assisting with customer service and satisfaction
- Marketing branch within the community to attract business
- Records and researches all financial information for analysis
- Documents and interprets complicated financial information for bank clients
- Advises on procedures and financial management as well as developing policies
- Build CASA and FD and RD
- Growing bank's number of accounts.

**IndusInd Bank –Gobichettipalayam**

**Branch Operation Manager –since October- 2016 to July-2019.**

**Core Job Profile & Responsibilities**

- To resolve the customer complaints and request.
- To provide the quality service to get the business from customers.
- To provide adequate information about their financial needs.
- Set a clear mission and deploy strategies focused towards that mission.
- Control resources and utilize assets to achieve qualitative and quantitative targets.

**Oasis Palm General Trading LLC –UAE**

**General Accountant - July -2013 to Aug -2016.**

- Take ownership of customer's issues and follow problems through to resolution
- Advises on procedures and financial management as well as developing policies
- Setting up meetings with new clients.
- Researching the latest financial products and regulations.
- Looking for new sales opportunities
- Keep accurate records and document customer service actions and discussions.

- Set a clear mission and deploy strategies focused towards that mission.
- Control resources and utilize assets to achieve qualitative and quantitative targets.
- Setting up meetings with new clients.

## **Religare Securities Ltd.**

**Branch Manager- from Dec -2008 to June -2013** Job Profile & key responsibility

- Monitoring international market performance.
- Providing investment advice and market recommendations to clients.
- Trading on behalf of clients.
- Devising 'hedging strategies'.
- Meeting with clients.
- Interpreting market reports.
- Negotiating price, specification and delivery details.
- Investigating new business openings.

## **Reliance Life Insurance**

**Sales Manager- from April- 2007 to November -2008**

**Job Profile & key responsibility**

- Sales managers keep the revenue engine running through their sales representatives.
- Recruit, build and nurture a team.
- Achieve their objectives through effective planning, setting sales goals, analyzing data on past performance, and projecting future performance.
- Set targets, performance plans, and rigorous, objective standards for sales representatives.
- Motivate and engage the sales team with monetary and non-monetary.

## **Academic & Professional Qualification:**

- Master of philosophy (2010-2012) (**M.Phil-FINANCE**)
- Master of Business administration -2007 (**M.B.A-FINANCE**)

## **Extra Qualification:**

- NISM-Series-V-A: Mutual Fund Distributors Certification Examination (AMFI)
- IRDA-EXAM

## **Personal Details**

**Father's Name** : Rasan.R

**Nationality** : Indian

**Date of Birth** : 12<sup>th</sup> November 1983

**Marital Status** : Married

**Language Known:** English, Tamil & Malayalam

**Passport Number:** T3810545

***Reference will be provided upon request.***