

CURRICULAM VITAE

ABHINAY
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CAREER OBJECTIVE

To pursue a progressive career in today's competitive environment by enhancing my skills and knowledge and to make a positive contribution in the growth of the organization through my hard work and perseverance.

CONSPECTUS

- A Professional with zeal to make a winning career in Finance.
- Proactive self-starter with a track record of taking initiative, personal responsibility, ownership of work and reputation of removing obstacles and making things work.
- Possess analytical thinking and innovation & problem solving ability.
- Believe in continuous learning and an innovative approach.

EMPLOYMENT DETAILS

- Working with IDFC First Bank Ltd as **HH-Senior Bank Officer** from 18 Nov 2019 to 13 NOV 2020.

Role and Responsibilities:

- Acquisition of Quality Higher CASA variants-(Current Account & Saving Account).
- Ensure CASA Values- CASA AMB acquired in accounts sourced during the month.
- Revenue Acquisition- Cross sells of Life Insurance products, MF, Gold, Trade/FX, Assets products.
- Maintaining good relationship with the customers.
- Complete adherence to Yes Personality guidelines.
- Compliant towards KYC and all operational risk.
- Comply with Bank's policies and processes.
- Ensure timely escalation of issues impacting business and appropriate solutions to address the concerns.
- Ensure safety and security of Bank and customer's assets.
- Ensure timely submission of MIS reports.

SCHOLASTICS

Qualification	College/ University	Year of passing	% of marks
MBA(Finance &Marketing)	MDU	2023	71.39%
BBA (GEN)	GGSIU	2019	7.95 CGPA
XII	CBSE	2016	58%
X	CBSE	2014	7.2 CGPA

IT SKILLS

- Ms Excel and Ms office knowledge..
- Proficient with Internet Applications.

PROFESSIONAL EXPERIENCE / PROJECT

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- Project Report on Consumer Satisfaction on “Amul Milk”.
 - Summer internship in J. K TYRES INDUSTRY PVT. LTD
 - PROJECT REPORT ON CONSUMER PERCEPTION OF PATANJALI PRODUCT

KEY SKILLS

- Team player, Positive attitude
- Dedicated and punctual
- Accept and learn Criticism

PERSONAL DOSSIER

Name	Abhinay
Father's Name	MR. Manoj Sharma
D.O.B.	28/02/1999
Nationality	Indian
Languages known	English and Hindi

Date:

Signature:

Place: New Delhi