



# Ahmed Waheed

Professional Sales promoter with 4+ experience, Accountant with 2+ experience.

Seeking a challenging position where abilities and experience can effectively be utilized.



ahmedwaheed278@gmail.com



+971522940580



Egypt

## SKILLS

Customer Service and cross selling skills

Good problem solving and troubleshooting skills

Excellent communication skills, Presentable and Numeric

Excellent editing and writing and typing skills

Work in a team and enjoy working with people

Excellent selling skills for any kind of products or services

Can cope with pressure

Present a well-groomed, professional appearance

Dependability, Willingness to learn and adaptability

Self-confidence, Self-motivated and flexible

## WORK EXPERIENCE

### Sales Promoter VIVO Mobile

02/2018 - 2022,

#### Responsibilities

- Display and provide information about the products or services that i am responsible for selling
- Create a positive image about the products and encourage consumers to buy the product
- Use various means of illustration to display all the details about the product
- Distributing product samples to obtain new sales opportunities
- Identify interests and have a good understanding of customer needs and requirements
- Attending various events, representing the institution, and supervising the presentation of different samples of the products
- Obtaining purchase orders from customers
- Ensuring customer satisfaction with the products and services provided
- Constant communication with customers, good dealing and providing products in the best ways

Achievements ; - Youngest sales promoter achieved (160%) of target. - achieved Top Seller in 2021, Quarter (1,2,3,4) 2020, Quarter (1,2,4) 2019, Quarter (2) 2018, Quarter (1) .

### Accountant , Data entry

#### ICON Company

05/2022 - 2023,

#### Responsibilities

- Manage all accounting transactions
- Tracking internal and external payments
- Publish financial statements in time
- Manage balance sheets and profit/loss statements
- Comply with financial policies and regulations
- Handle monthly, quarterly and annual closings
- Reconcile accounts payable and receivable

## LANGUAGES

Arabic

Native or Bilingual Proficiency

English

Full Professional Proficiency