

# OMAR SAMEH

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## Objective

I am a dedicated person, passionate about learning and seeking to work in an organization that could nurture my skills and give me opportunities to grow and hence contribute to the development of the organization and myself.

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## EDUCATION

**Ain Shams University**, Faculty of Business - English Section

**Sep 2019 - Jul 2023**

Major: Accounting

**High school education**, United Arab Emirates – Abu Dhabi

**Sep 2018 - Jul 2019**

Al-Manara Private School (advanced stream)

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## Experience

### MISR BANK:

**Training and working in the sales department**

**Mar 2022 – Jun 2022**

- **Selling Banking Products:** Current Account/Saving Account (CASA)/Credit Cards/Mortgage/Loans
- **Prospecting and Identifying New Leads:** prospecting and identifying new leads and pitching to the clients.
- **Customer Service:** provide client service to existing customers and manage all aspects of customer relationships.
- **Achieving Sales Targets:** The sales department works towards achieving the management's sales targets.

### OUTDOOR SALES:

**Feb 2020 – Jan 2022**

- Identify potential customers, deal with them face to face, go to them, and present the product to them.

### Sales and purchases:

**Sep 2018 – Des 2018**

- Working part-time in one of the perfume stores in the UAE as a sales and purchasing assistant and achieving a good number of sales.
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## TRAINING

### EGYPTIAN BANKING INSTITUTE NOV 2023

- Entrepreneurship Training Course (Online)

**Be Ready - ICareer Aug 2023**

- Soft Skills Internship

**MISR BANK Jun 2021**

- Summer Training Course (Online)

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## **SOFT SKILLS**

- Leadership
- Communication Skills
- Accuracy in work and flexibility
- The ability to solve problems

## **TECHNICAL SKILLS**

- Microsoft Office
- Computer literacy
- Knowledge of accounting tools

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**Languages:** Arabic/English