



# ANUP RADHAKRISHNAN

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## Experience

**October 2009 – December 2023**

Senior Business Development Manager • UNIMONI • India

THE COMPANY DEALS WITH MONEY TRANSFER SERVICES, FOREIGN EXCHANGE, SHARE TRADING, HOLIDAYS, AIR TICKETING & OTHER TRAVEL SERVICES, VISA PROCESSING AND ATTESTATION.

Qualified Branch Sales Manager with exceptional customer service and consultative sales abilities. Offering strong track record of building loyal customer relationships to create recurring revenue. Adept at developing and implementing policies to drive store effectiveness, demonstrated over 14 years progressive career history. Now seeking a position in an esteemed organization where I can utilize my skills and abilities in the best way and can get professional growth while being resourceful, innovative, and flexible.



Sharjah, UAE



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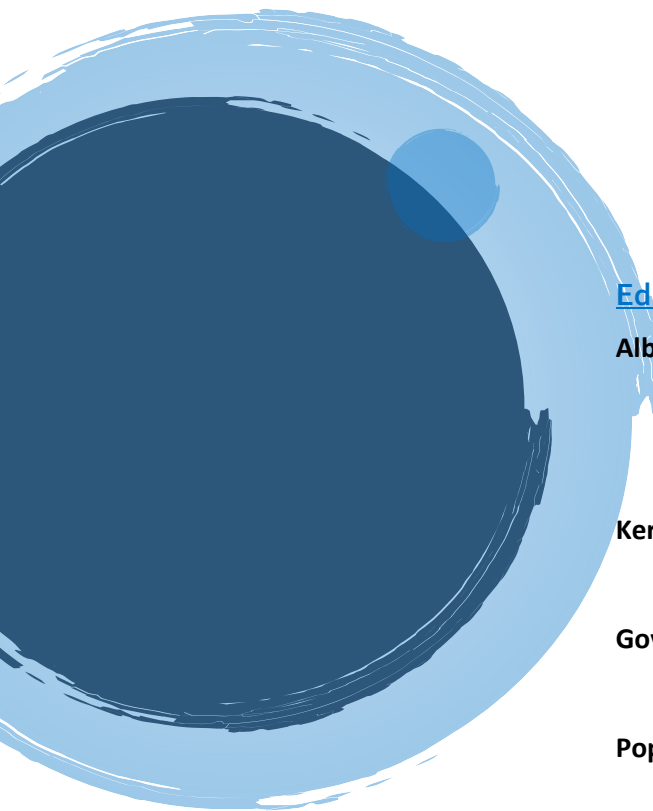
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- Worked with UAE Exchange India (now UNIMONI) at Haripad Branch as Share Trading Executive from the year 2009 - 2011.
- Elevated as Nodal Officer - Share Trading (RBDH) to Regional Office (2011-2013).
- Moved to Mavelikara Branch as Product Head - Forex, later profile changed as Assistant Branch Head (2013 to 2023).

- ✚ Managed branch operations, including sales, customer service, finances, and recordkeeping.
- ✚ Heading the forex department and handling all the related transactions.
- ✚ Dealing customers of foreign exchange & foreign remittance.
- ✚ Issuance and verifying of Foreign Currency Demand Draft (FCDD) and Multi Currency Travel Cards.
- ✚ Doing money remittance transactions towards foreign nations for education, employment, visa fee, medical treatment, family maintenance, gift etc.
- ✚ Responsible for the business development activities of forex product.
- ✚ Resolved customer complaints to maintain high level of satisfaction.
- ✚ Engaged employees in business processes with positive motivational techniques.



### Personal Details

- Age: 34 years
- Date of Birth: 13-11-1988
- Sex: Male
- Father's Name:  
Mr. Radhakrishnan
- Mother's Name: Mrs. Bindu

### Passport Details

- Passport No.: W5044534
- Nationality: Indian
- Place of Issue: Cochin
- Date of Expiry: 05/10/2032
- Date of Issue: 06/10/2022

### Education

#### **Albedo School of Business Management, Ernakulam**

- MBA, Finance and HR [2013-2015]
- Bachelor Program in Commerce, Computer Application [2010-2013]

#### **Kerala University**

- B. Com [2006-2009]

#### **Government Vocational Higher Secondary School, Chunakkara Kerala**

- Higher Secondary Education (+2) [2004-2006]

#### **Pope Pius XI Higher Secondary School, Kattanam – Kerala**

- SSLC Passed from Kerala Board [2004]

#### **Kerala Board**

- Diploma in Computer Application [2001-2004]

### Skills

- Excellent administration and communication skills and able to give attention to detail.
- Able to work on own initiative as well as part of a team.
- Excellent reading skills and written grammar.
- Professional and friendly.
- Be a confident and calm individual who is self-motivated, a strong team player who enjoys working autonomously as well as part of a team.

### Languages

Malayalam, English & Hindi

### Interests

- Bike Riding to various terrines.
- Traveling to different experiences.
- Cycling, Driving & Swimming.

