



# Mohamed Hamdy

Sales Specialist

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Sharja, United Arab Emirates

## SUMMARY

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Seeking a challenging position , where I can leverage my skills and experience to contribute to the success of an organization. Committed to delivering exceptional results while maintaining the highest standards of professionalism and integrity.

## EXPERIENCE

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01/2023 - 12/2023

### Area Sales Manger

Al Segay Trade

Develop and implement sales strategies , Identify and target key accounts , Manage existing customer relationships , Providing technical knowledge and showcasing the benefits of construction chemicals , Negotiate contracts and pricing , Monitor and analyze sales performance ,

03/2021 - 12/2022

### Property Consultant

The Address Investment

Understanding client needs and preferences , Property search and recommendation , Property viewings and negotiations , Closing deals , Market research and analysis , Property valuation , Building relationships.

08/2018 - 01/2020

### Customer Service Representative

Etisalat Egypt

Handle Customers inquiries and provide solutions to their problems , Sell products and services and ensure proper collection of required documents Enhance after selling service & provide total customer satisfaction , Handle and keep records of cash & inventory to maintain accurate data and daily reports.

01/2018 - 07/2018

### Membership Sales Consultant

Gold's Gym Egypt

Handle Customers inquiries and provide solutions to their problems ,Sell products and services and ensure proper collection of required documents Enhance after selling service & provide total customer satisfaction , Handle and keep records of cash & inventory to maintain accurate data and daily reports.

09/2016 - 12/2017

### Sales Assistant

Tema Retail Egypt ( LC Waikiki)

Customer Service : Greeting and welcoming customers ,Understanding customer needs , Product knowledge , Offering recommendations , Providing fitting assistance , Upselling and cross-selling. Store Operations : Maintaining store organization , Restocking merchandise.

## EDUCATION

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09/2016 - 06/2019

### Business Administration

Ain Shams University

Bachelor's Degree

CERTIFICATES

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05/2023 - Present      Full marketing strategy diploma

SKILLS

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|------------------------------|---------------------------|
| interpersonal skills         | Creativity and Innovation |
| Self-Control                 | Communication Skills      |
| patience                     | Active Listening          |
| Adaptability                 | Negotiation skills        |
| Problem Solving              | Teamwork                  |
| CRM System                   | Presentation Skills       |
| MS Office                    | Time Management           |
| Strong Organizational Skills | Sales & Marketing         |
| Flexible Schedule            |                           |

LANGUAGES

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English	Intermediate	Arabic	Native
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