

RABII BENKHAY

BUSINESS DEVELOPMENT MANAGER CORRIDOR



- Male
- 20/04/1976
- 971504190331
- ibtissamlaguia01@gmail.com
- MOROCCO NATIONALITY
- ABU DHABI

SKILLS SUMMARY

- Management**
Strategy planning / Leadership/ Clientele Development
- Value Added Leadership**
Relationship Management/ Operations Management / Training Motivation
- Excellence**
Retail Branch Sales/ Target Achievement

LANGUAGES

: Arabic/English/French

INTERESTS

digital channels

MARITAL STATUS : MARRIED

Wife & two Daughters
UAE driver license
Holding valid resident visa from UAE

OBJECTIVE

Branch Management | Operations Management| Business development A result oriented and progressive operations management professional with 15+ rich experience in delivering optimal results & business value in high-growth environments across financial management and commercial operations in retail financial institutions or exchange house and branch financial institutions or exchange house. Proven capabilities in functional management with the practical experience in implementation of strategic business plans and policies to ensure organizational growth, targeting maximum profitability and cost efficiently

EDUCATION

- UNEVERSTITY**
Diploma in Quality Administration May 1979 - June 1999
- Baccalaureate Secondary Educations Session

WORK EXPERIENCE

- Al Fardane Exchange Abu Dhabi**
Business development manager for Morocco and Tunisian corridor 2020/02/01 - 2024 /01/30
A creative strategist with a sterling record of performance delivery under a competitive business scenario with proven experience in a financial institutions or exchange house environment
- Al Fardane Exchange Abu Dhabi**
Branch Manager in Abu Dhabi 2016/06/01 - 2020/01/30
Expertise in handline business dynamics, developing, nurturing, and strengthening teams by degloving evolving management practices and innovative thoughts
- Al Ansari Exchange Abu Dhabi**
Branch Manager in Abu Dhabi 2014/08/30 - 2016/01/30
Proven strengths in planning, coordination, development, and administration of financial institutions or exchange house programs and projects.
- Al Ansari Exchange Abu Dhabi**
Operation Department Processing Files 2012/06/30 - 2014/07/30
Proven strengths in planning, coordination, development, and administration of financial institutions or exchange house programs and projects.
- Abu Dhabi Municipality Principal**
investment and development department in finance section 2005/01/30 - 2011/12/30
Admin Officer & coordination
- Vestir company in Morocco**

Production Technician and Quality
Manager

2008/01/30 - 2010/12/30

Responsible of Quality ISO 9001