



RABII BENKHAY

Branch Manager / Business development corridor



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E-mail
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Location
United Arab Emirates

• SOFT SKILLS

Time management:
Effectively convey information through verbal, written, and non-verbal means.

Communication:
Share and develop ideas with groups and teams

Teamwork:
Contributed to team success through active participation and idea-sharing.

Problem-solving:
Proven track record of identifying, analyzing, and solving complex problems.

Customer Service:
Handled customer inquiries and concerns with professionalism and courtesy.

• Languages

Arabic **C1**
English **C1**
French **C1**

• Driver Licences

 **B**

PROFESSIONAL EXPERIENCE

- **Business development manager for Morocco and Tunisian corridor** — 01/2024 - 02/2020
AL FARDAN EXCHANGE - Abu Dhabi, United Arab Emirates
A creative strategist with a sterling record of performance delivery under a competitive business scenario with proven experience in a financial institutions or exchange house environment
-Sales and Business Development — -Operations Management
-People Management — -Business Acquisition and Customer Retention
- **Branch Manager** — 01/2020 - 06/2016
AL FARDAN EXCHANGE - Abu Dhabi, United Arab Emirates
Expertise in handline business dynamics, developing, nurturing, and strengthening teams by degloving evolving management practices and innovative thoughts
-Operations Management: — -Branch Management:
- **Branch Manager** — 01/2016 - 08/2014
AL ANSARI EXCHANGE - Abu Dhabi, United Arab Emirates
Proven strengths in planning, coordination, development, and administration of financial institutions or exchange house programs and projects.
-Operations Management: — -Branch Management:
- **Operation Department Processing Files** — 07/2014 - 06/2012
AL ANSARI EXCHANGE - Abu Dhabi, United Arab Emirates
Expertise in handline business dynamics, developing, nurturing, and strengthening teams by degloving evolving management practices and innovative thoughts
-Operations Management: — -Branch Management:
- **Investment and development department in finance section** — 12/2011 - 01/2005
Abu Dhabi Municipality Principal - Abu Dhabi, United Arab Emirates
responsible for strategically managing financial assets, identifying lucrative investment opportunities, and implementing growth initiatives to optimize long-term returns and ensure the financial health and sustainability of the organization.
-Admin Officer — -Coordinator

EDUCATION

- **Diploma in Quality Administration** — 07/2017 - 06/2018
VST Institute - Casablanca, Morocco
- **Baccalaureate (HIGH SCHOOL GRADUATE)** — 08/2012 - 04/2014
Hassan II High Schhol / Casablanca, Morocco