



# Farhaz Bin Salam

## Account Manager

"With over 2 years of business development experience, I am a goal-oriented professional, leveraging my strong communication and relationship-building skills to effectively manage client accounts and deliver exceptional customer service. My approach is to simplify complex tasks and processes to achieve targeted objectives efficiently, seeking an opportunity to utilize my strategic thinking and problem-solving abilities to drive business growth and maximize revenue for the organization."

## Contact

Abu Dhabi,UAE  
+9710565840873  
Farhazbinsalam22@gmail.com  
[https://www.linkedin.com/in/farhaz-bin-salam-49b11b165?utm\\_source=share&utm\\_campaign=share\\_via&utm\\_content=profile&utm\\_medium=ios\\_app](https://www.linkedin.com/in/farhaz-bin-salam-49b11b165?utm_source=share&utm_campaign=share_via&utm_content=profile&utm_medium=ios_app)  
<https://youtube.com/@neonumb2850?si=ye2ai4rODdFAGOA3>

## Skills

Social media marketing executive  
photography and videography  
Supply Chain Development  
Leadership  
Communication skills  
Microsoft Office  
Customer service  
Cash handling  
Driving  
Singing  
Playing guitar

## Languages

Bangla  
English  
Hindi  
Urdu

## Education

2022 - 2023  
**Premier University**  
Finance  
  
2018 - 2021  
**Premier University**  
Accouting

## Experience

2021 - 2023  
**Rich It**  
Account manager

- Strategic Relationship Mastery: A virtuoso in client management, I specialize in orchestrating success by cultivating strategic relationships that go beyond mere transactions. My approach involves weaving narratives with clients, aiming not just for financial milestones but for a harmonious blend of satisfaction.
- Keen Opportunity Navigator: With a sharp eye for opportunities, I navigate uncharted business waters with finesse. My expertise lies in presenting captivating proposals and skillfully negotiating agreements that resonate, ensuring each client interaction is a unique and compelling experience.
- Collaboration Maestro: Collaboration is my forte, and I excel at harmonizing internal teams. I don't just deliver a service; I craft a masterpiece of quality and support, creating an environment where teamwork is not just a process but an art form that enhances client satisfaction.
- Vibrant Communication Virtuosity: Communication, for me, goes beyond routine updates. It is a vibrant dialogue that paints a comprehensive canvas of market trends and insights. My ability to communicate effectively transforms information into inspiration, fostering a deeper connection with clients.
- Troubadour of Resolutions: As a troubadour of resolutions, I adeptly manage feedback, turning challenges into stepping stones that fortify client bonds. My approach to problem-solving is not just reactive but proactive, ensuring that issues are not stumbling blocks but opportunities for growth.