




## Sojan Abraham

**CAMI: Certified Anti Money Laundering Investigator**

 **055 1959039**

 **sojabk@gmail.com**

 **Abu Dhabi, Al Nahyan Area**

## Education

**MBA**

**Bharathiar University**

**BA**

**Vikram University**

## Skills

- Proactive
- Diligent
- Innovative
- Team Management
- Assertive
- KYC verification
- Client Onboarding
- Compliance

## Summary

Diligent and detail-oriented compliance professional with stellar employment track in Compliance, Operations Management with strong understanding of regulatory compliance requirements with proven experience in identifying and investigating potential compliance issues, recommending corrective action, maintaining positive relationship with external stakeholders.

## Work Experience

- **Branch Head** **2016-2022**  
**UAE EXCHANGE CENTRE LLC, UAE**
- **Assistant Branch Head** **2013-2016**  
**UAE EXCHANGE CENTRE LLC, UAE**
- **Compliance Officer and Branch Supervisor** **2009-2013**  
**UAE EXCHANGE CENTRE LLC, UAE**
- **Branch head** **2006-2008**  
**UAE EXCHANGE AND FS LTD, INDIA**
- **Senior Officer** **2004-2006**  
**UAE EXCHANGE AND FS LTD, INDIA**

## Certifications and Training

- **CAMI- Anti Money Laundering Investigator**
- **AML/CFT Training by AML Base**
- **Financial Inclusion with Risk Based Approach- ACAMS**
- **Global AML-Banker's Academy**
- **Leadership, Customer Service, AML- UAE Exchange**
- **Issues, identification Beneficial Ownership-CPD-AML Base**
- **Internal Audit report of Compliance Dept-CPD-AML Base**
- **Transactional Organized Crime- UNODC**

## Language

- **English**
- **Hindi**
- **Malayalam**

## Job Profile

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- Leading, coaching and executing a proactive client experience within an omni channel environment.
- Leading the team to effectively provide solutions and services to improve customer financial wellbeing.
- Daily prioritizing, managing and communicating the promotional campaigns and product initiatives.
- Managing operational, human capital, reputational and business risk through established given policies of the regulator and the company.
- Exercising sound decision making to identify and mitigate potential risk.
- Growing branch revenue through acquisition, retention through business development and community involvement activities.
- Monitor and review client transactions regularly and file SAR for suspicious cases.
- Accountable for branch performance like target, achievement, staff allocation, productivity, staff training, income, expense and MIS reports.
- Monitor client onboarding, business risk assessment and client risk rating.
- Facilitate smooth running of the branch operation by verifying AML, KYC process and standard operating procedures.
- Fostering a motivated, diverse team environment by setting employees up for success establishing clear objectives for the branch and each employee.
- Maintaining and developing relationship with customers and creating great partnership with people and community.
- Deploying all resources to optimize individual team performance and team development plan management.
- Ensuring customers are extremely satisfied with every interaction.

## Personal Details

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- Nationality India
- Passport, Visa Valid

The facts stated by me in this document are true and correct to the best of my knowledge and belief.

Place Abu Dhabi

SOJAN ABRAHAM

Date 20/11/2023