



Rahul R

Sales Executive

Sales Executive (March 2021 to October 2023) at RBL Bank in Krishnapuram, Kerala, responsible for driving sales initiatives and achieving targets. Demonstrated leadership skills as Team Coordinator (March 2020 to December 2020) at Ques Corp Ltd. in Bangalore, India, overseeing and motivating a sales team. Previous roles include Store Keeper (December 2017 to November 2018) at Campaign Enterprises Engineers & Contractors in Trichy, Jammu & Kashmir, where I managed inventory efficiently. Served as an Office Executive (March 2017 to September 2017) at Kannattu Arun Finance in Karunagappally, Kerala, handling administrative tasks. As a Credit Officer (February 2014 to March 2015) at Muthoot Fincorp in Kayamkulam, Kerala, evaluated creditworthiness and managed loan processes. Earlier experience includes Stock in charge (February 2010 to December 2012) at Parakkat Pearls and Jewels India Pvt. Ltd in Kayamkulam, Kerala, where I efficiently managed stock and inventory operations..

✉ rahulkrishna2022@gmail.com

📍 Dubai, United Arab Emirates

📞 +971-56-830-6572

🌐 [linkedin.com/in/rahul-r-8baba22ab](https://www.linkedin.com/in/rahul-r-8baba22ab)

SKILLS

Team Leadership

Store Management

Inventory Management

Client Relations

Document Storage

Team Coordination

Communication

Database Administration

Quality Assurance

Technical Reporting

Compliance Management

Budgeting and Cost Control

Performance Monitoring

Data Analysis

Vendor Management

Risk Management

Privacy Protocols

Workflow Management

Team Leadership

WORK EXPERIENCE

Sales Executive RBL Bank

03/2021 - 10/2023,

Kerala, India

Achievements/Tasks

- Lead and motivate team members to achieve project goals and meet deadlines.
- Allocate tasks and responsibilities to team members based on their strengths and skills.
- Monitor team progress and provide regular updates to upper management on project status.
- Facilitate effective communication within the team and ensure information flow is seamless.
- Resolve conflicts and address challenges among team members promptly and diplomatically.
- Implement and enforce company policies and procedures to maintain a productive work environment..
- Stay informed about industry trends and technological advancements relevant to the team's work.
- Led quality assurance programs, ensuring compliance with health regulations and industry standards.

Team Leader Ques Corp (SBI Credit Cards)

03/2019 - 12/2020,

Bangalore,INDIA

Achievements/Tasks

- Assigning responsibilities and tasks to team members based on their skills and workload.
- Ensuring clear and effective communication within the team and across relevant stakeholders.
- Regularly tracking and monitoring the progress of tasks to ensure deadlines are met.
- Addressing and resolving conflicts or issues that may arise within the team.
- Encouraging and motivating team members to maintain high levels of productivity and morale.
- Identifying training needs and facilitating skill development for team members. and readiness.
- Gathering feedback from team members and stakeholders to enhance processes and workflows.
- Ensuring that team activities align with overall project or organizational goals.
- Addressing and resolving conflicts or issues that may arise within the team.

WORK EXPERIENCE

Store Keeper

Campaign Enterprises Engineers & Contractors

06/2017 - 01/2018,

Kashmir, INDIA

Achievements/Tasks

- Maintaining accurate records of inventory levels and overseeing stock movements. regulations.
- Provide training to staff on proper stock handling and documentation procedures.
- Ensure compliance with regulations related to stock handling and storage.
- Receive and inspect incoming goods for quality and quantity.
- Implement a system for rotating stock to prevent product expiration or obsolescence.
- Implement security measures to protect the inventory from theft or damage.
- Use inventory management software for efficient tracking and reporting.
- Coordinate with other departments to meet their stock requirements

EDUCATION

Higher Secondary School

Education board of Kerala

2011 - 2013,

Kerala, India

TECHNICAL SKILLS

Microsoft Office (Word, Excel, PowerPoint & Outlook)

Oracle and Outlook

Digital Data Management

Logistics Management Software

LANGUAGES

English

Hindi

Malayalam

Tamil

REFERENCES

Available upon request.