

UMAR SHARIF



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Al Rigga, Dubai, UAE

EXPERIENCE

Sales Representative

2021-2023

ELRABIE Electronics Devices CO

Alexandria, Egypt

- Participated in developing a vision for the company's strategy to target new customers.
- Route qualified opportunities to the appropriate sales executives for further development and closure
- Initiated a part within the sales department that purchases used consoles, repairs them, and then sells them at a reasonable price, which helped the company attract new customers.
- Research accounts, identify key players and generate interest.

Sales Associate

2019-2021

ELSHATER Scaffolding CO

Alexandria, Egypt

- Travel within sales territory to meet prospects and customers.
- Conduct calls and face-to-face meetings with customers daily.
- Build and maintain relationships with new and repeat customers.
- Maintain records of all sales leads and/or customer accounts.

ABOUT ME

An independent and self-motivate graduated with proven and tested business, sales and marketing skills. A B.A. in science holder from Alexandria University seeking for an opportunity in sales and business development.

EDUCATION

Alexandria University

Bachelor of Science in Chemistry and Physics

2015-2022

SKILLS

- Management Skills
- Creativity
- MS Office
- Negotiation
- Critical Thinking

LANGUAGE

- Native in Arabic
- Fluent in English